



GOVERNMENT OF THE REPUBLIC OF CROATIA
PUBLIC PROCUREMENT OFFICE
ZAGREB, Ksaver 211

STATISTICAL REPORT ON PUBLIC PROCUREMENT IN CROATIA 2006

4 June 2007

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1. Legal framework

In accordance with the provisions of the article 24, paragraph 2; and the article 11, paragraph 2, of the Regulation on procurement procedures of goods, works and services of the lesser value (Official Gazette 14/02) procuring entities which are obliged to adhere to the Public Procurement Act (Official Gazette 117/01 and 92/05) must submit an annual report on procurement contracts concluded in the previous year to the Public Procurement Office (hereinafter: PPO).

2. Electronic register of procuring entities

In 2006 the PPO requested that the public procuring entities register themselves with the Office through its web site. As a result the first data-base or a register of all entities obliged to adhere to the Public Procurement Act was formed. The purpose of the request was to allow procuring entities to send annual reports on public procurement over the Internet – an objective that was achieved for the first time with regard to the reports for 2005.

When the procuring entities started sending in the reports for 2006 in early 2007 the register proved to have a number of advantages. Entities who were invited to submit reports by email were granted access to an on-line form either by clicking on a link received in the email or by visiting the site and signing in with their user name and password. Furthermore, the invitation to submit reports for 2006 was announced on the web sites of the PPO and the Official Gazette. Procuring entities without Internet access received the invitation by fax.

The application itself was improved and simplified based on users' feedback. For instance, the electronic report can now be accessed directly from the email note by clicking on the "log into the system" link. A user friendly interface alerts the user whenever an invalid entry has been submitted. Once data has been stored the application also checks the correlation between the number and the value of contracts and notifies the user if there is any discrepancy in relation to the "value threshold" of a particular table. Fields containing invalid entries are marked in red to facilitate corrections and the form can be updated with new information as long as the PPO has not received a printed-out confirmation that the report has been completed. The procuring entities can also update their registration data such as their e-mail address, contact information etc. As for the application, it is based on a modern platform created by Microsoft (.NET Framework 2.0, C# programming language) to ensure a smooth and secure operation and provide enough flexibility for future upgrades.

Although in 2007 the procuring entities are not required to submit the E-VV and E-MV form (i.e. reports regarding the procurement of a large and lesser value) or their procurement plans, they are nonetheless obliged to fill in an online report. By March 31 2007 approximately 2500 entities complied with this obligation whereas another 861 were emailed a reminder on April 10. In total there were 3651 registrations by May 11 of which 3335 by entities which proceeded to fill in the report itself. Finally, 2275 entities reported a contracting value greater than zero. As for some hundred

forms received by fax it should be noted that 31 came from entities that had no access to the Internet.

The figure of 326 procuring entities which did not access the form via the Internet includes a number of registrations recorded in the previous year by procuring entities that either registered their subsidiaries (Hrvatske šume) or recorded procurement by departments. There were also procuring entities which ceased to exist under their previous name (Ministry of the European Integration for example) but have furnished data for 2005. There were also cases where one person within the organization was in charge of filling in the registration form whereas the other was responsible for submitting the report. However, the absence of the feedback between the two would result in a breakdown of the submission process. There were also enquiries regarding the cases where one entity is a legal successor of one or more of the other entities. The PPO's helpdesk dealt with such questions and issued a new password with every change of the entity's e-mail address.

3. PPO's Helpdesk

The PPO's helpdesk received around 100 enquiries and 270 new registrations. However, every effort was made to avoid double registrations. For example, "KBC Zagreb" was registered in 2006 whereas it was "Klinički bolnički centar Zagreb" that appeared in the database in 2007. Sometimes the same institution would use different e-mails which necessitated data harmonization. Often a "new" entity would appear and its data needed to be authorized. Several users were removed from the register either because they were not obliged to adhere to the Public Procurement Act or had already been registered in the previous year.

The database's purpose is to ensure that inaccuracies and redundancies are avoided and that the data can be easily available for search and analysis. The register of procuring entities, especially as it contains contact information about persons responsible for procurement procedures can be invaluable with regard to future contacts, dissemination of news about public procurement, education etc.. Moreover, it can serve as a basis for establishing the new electronic Public Procurement Bulletin.

4. Analysis of the data in the received reports

Procurement entities were invited to submit reports with number and value of contracts concluded in open, restricted and negotiating procedure. These did not include data related to the procurement covered by the article 6, of the Public Procurement Act (exclusions) as well as the procurement whose value was below 20.000,00 HRK.

The number and the value of the concluded contracts divided by the type of the procedure as well as the object of procurement were listed in three tables:

- Table 1. Procurement between 20.000,00 and 200.000,00 HRK – low value procurement

- Table 2. Procurement between 200.000,00 and 1.460.000,00 HRK (200.000,00 EUR) for goods and services and 200.000 and 36.500.000,00 HRK (5.000.000,00 EUR) for works
- Table 3. Procurement exceeding 1.460.000,00 HRK (200.000,00 EUR) for goods and services and 36.500.000,00 HRK (5.000.000,00 EUR) for works.

The above tables can be found on page 40 of this Report.

4.1. Public procurement in relation to the GDP in the Republic of Croatia in 2006

The total amount of public procurement based on the submitted reports for the period between January 1 2006 and December 31 2006 was 29.483.679.038,92 HRK (VAT excluded) or 11,77 % of GDP. (GDP in 2006 was 250,59 billion HRK¹).

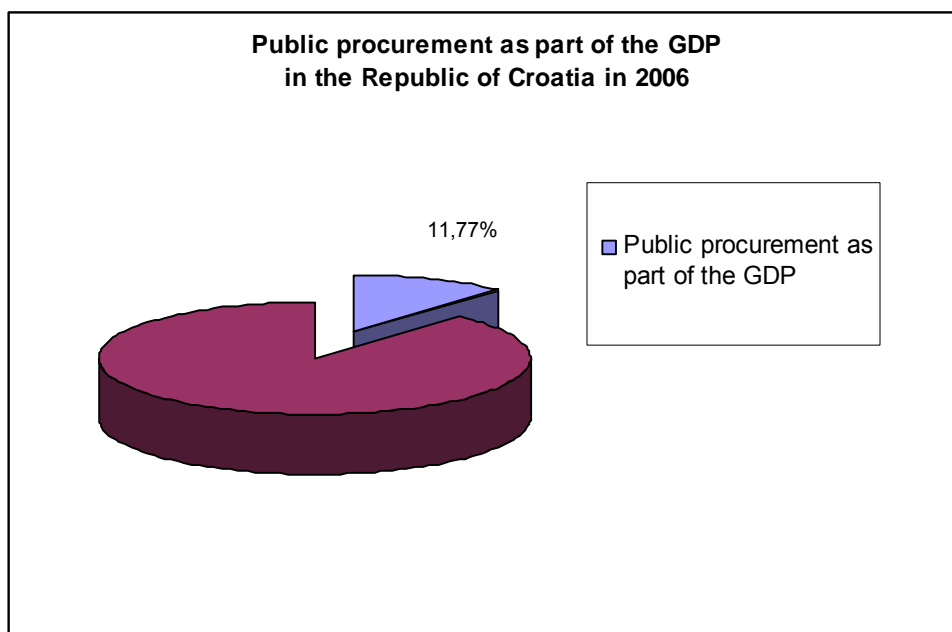


Figure 1

Comparison with the 2005 data when the proportion of public procurement in GDP was 11,39% reveals that the value of public procurement in GDP did not significantly change.

¹ Source: Central Bureau of Statistics, temporary data on GDP, based on quarterly figures

4.2. Public procurement in 2006 according to the value of concluded contracts

This section contains information about the total amount of public procurement in 2006 according to the value of concluded contracts. 86,98% of the total value of the concluded contracts is comprised of the high value contracts concluded according to the Public Procurement Act. The rest is comprised of the low value procurement (not exceeding 200.000,00 HRK) procured according to the Regulation on procurement procedures of goods, work and services of the lesser value.

Public procurement in 2006 according to the value of concluded contracts		
	Amount in HRK (VAT excluded)	%
Low value procurement	3.839.176.225,51	13,02
High value procurement	25.644.502.813,41	86,98
Total	29.483.679.038,92	100,00

Table 1

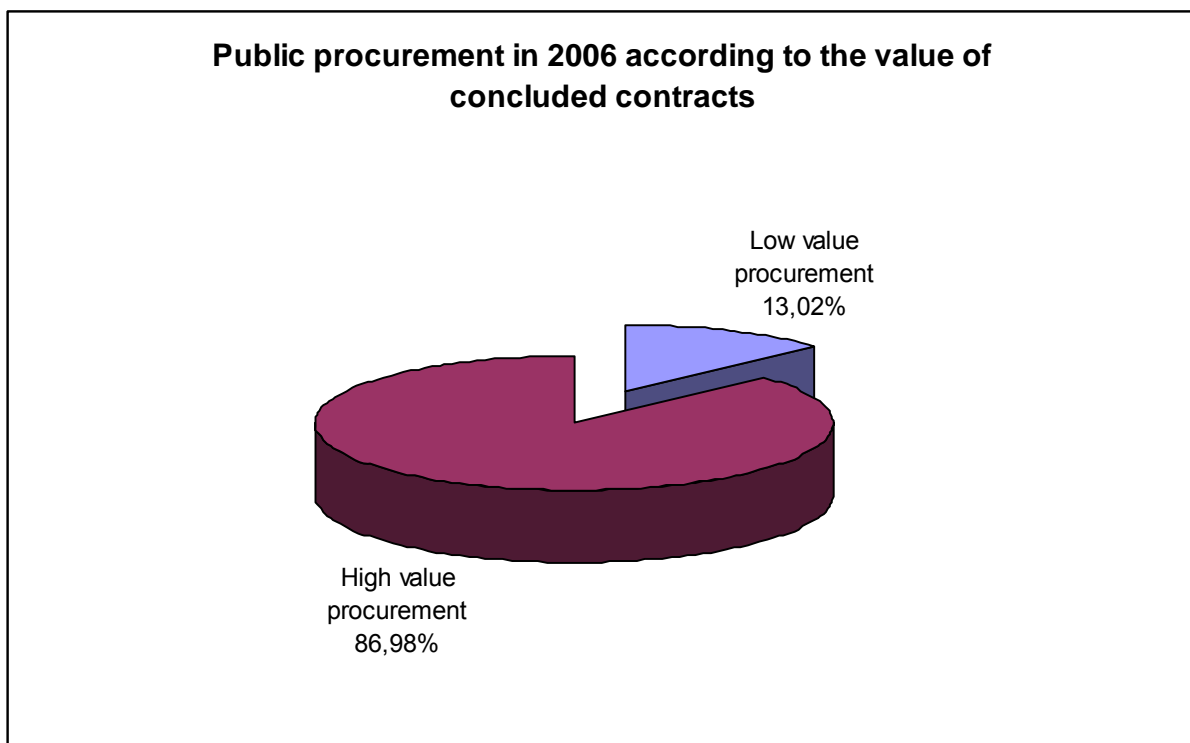


Figure 2

4.3. Low value procurement

The analysis of the low value procurement indicates that the value of contracts was directly proportional with the overall increase in procurement. The number of procurement contracts of low value totaled 43.344, which corresponds to an amount of 88.552,00 HRK per contract.

According to the object of procurement, the largest share referred to the procurement of goods (39,90%), while the procurement of works made up 39,90% and procurement of services 28,29% of the public procurement.

LOW VALUE PROCUREMENT					
OBJECT OF PROCUREMENT	2005		Number of contracts	2006	
	Amount in HRK (VAT excluded)	%		Amount in HRK (VAT excluded)	%
Goods	1.221.064.921,00 HRK	35,68	19401	1.531.829.268,56 HRK	39,90
Services	762.752.323,00 HRK	22,29	13120	1.086.217.658,64 HRK	28,29
Works	984.524.000,00 HRK	28,77	10823	1.221.129.298,31 HRK	31,81
Total	3.422.303.343,00 HRK	100,00	43344	3.839.176.225,51 HRK	100,00

Table 2

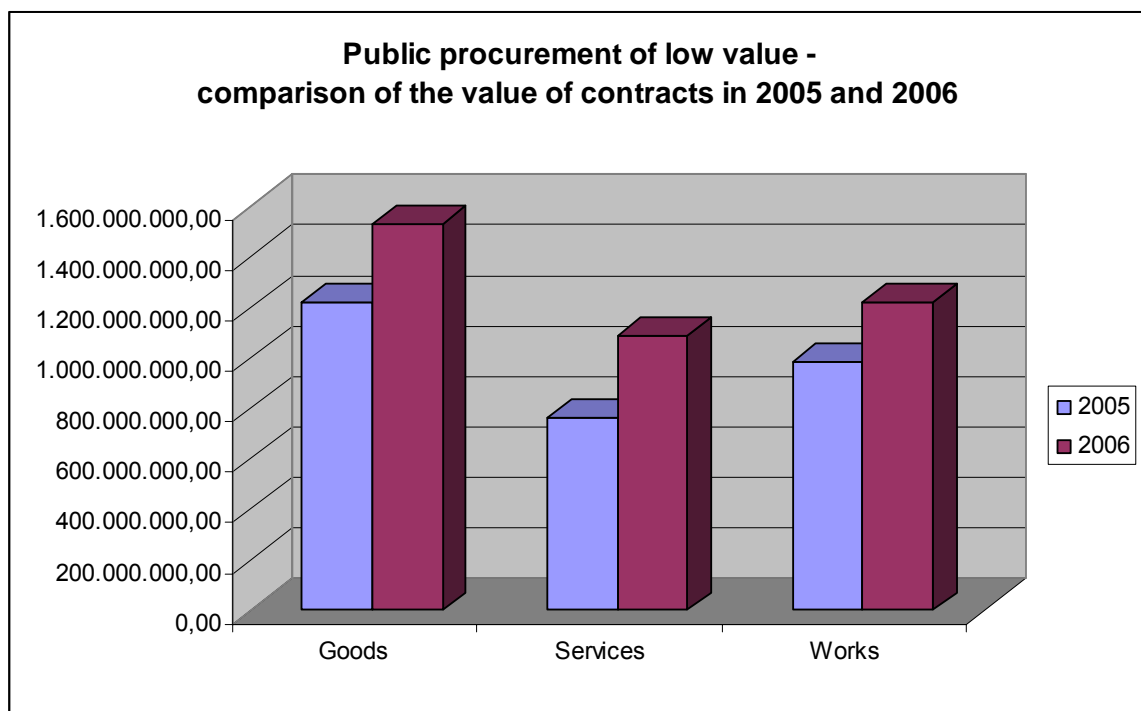


Figure 3

In the total of number of contracts of low value, the largest amount of contracts was concluded for procurement of goods, (19401) followed by the procurement of services and works.

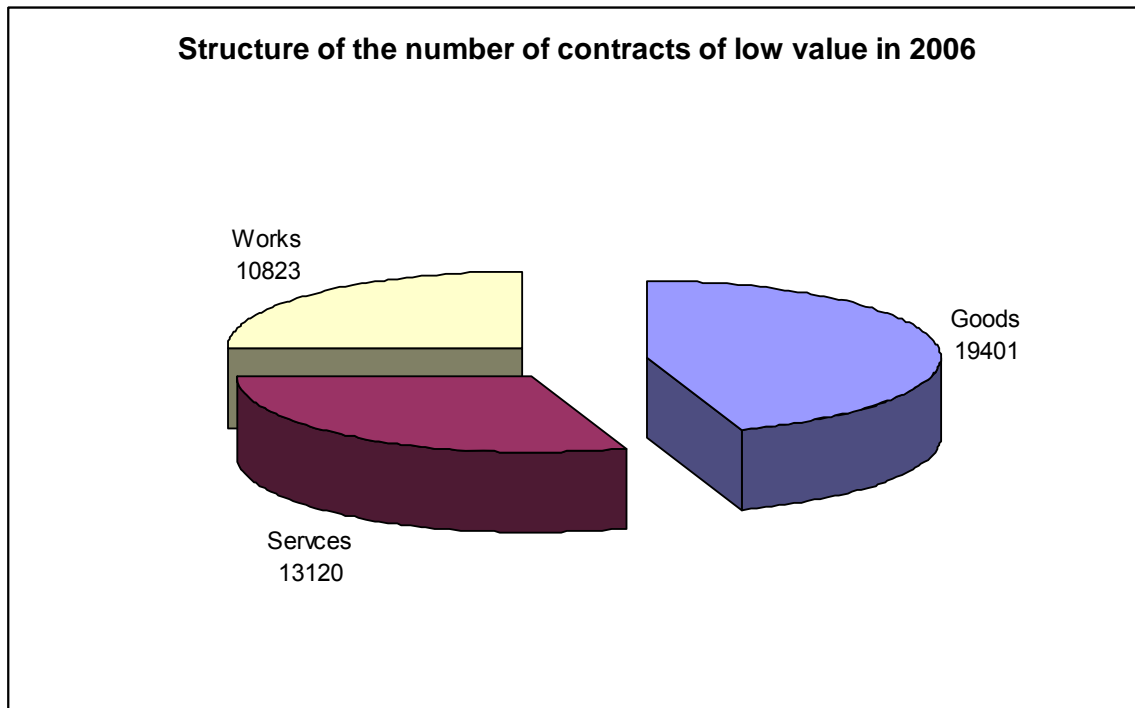


Figure 4

4.4. Public procurement of high value

The number and value of contracts of high value (above 200.000,00 HRK) indicate that in comparison with 2005, the value of procurement of services increased (from 13,98% to 30,16%) while the value of procurement of works decreased.

PUBLIC PROCUREMENT OF HIGH VALUE						
OBJECT OF PROCUREMENT	2005			2006		
	Number of contracts	Amount in HRK (VAT excluded)	%	Number of contracts	Amount in HRK (VAT excluded)	%
Goods	5449	5.503.529.685,00	24,28	5888	6.739.997.692,15	26,28
Services	1883	3.167.211.820,00	13,98	2642	7.734.589.998,52	30,16
Works	3873	13.992.457.399,00	61,74	4164	11.169.915.122,74	43,56
Total	11205	22.663.198.904,00	100,00	12694	25.644.502.813,41	100,00

Table 3

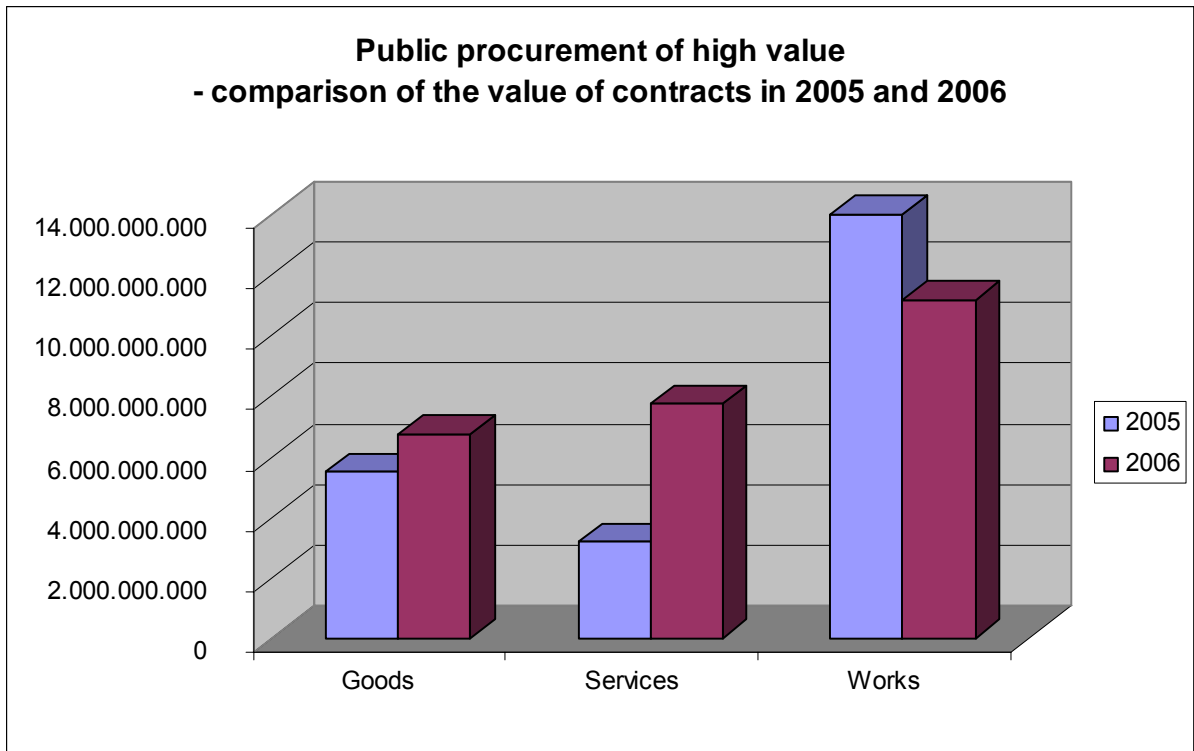


Figure 5

With regard to the number of contracts of high value, there were no significant differences although there increase is in direct proportion to the number of contracts.

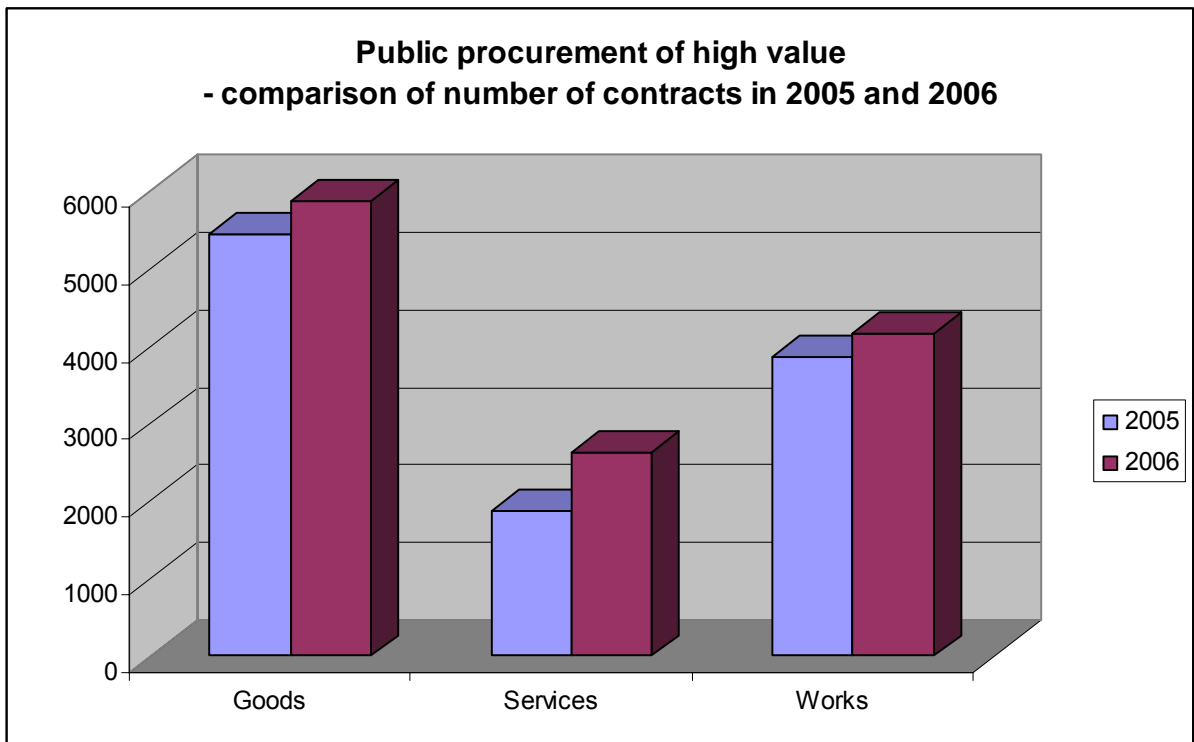


Figure 6

As regards the number of contracts of high value in 2006 the largest number of contracts referred to the procurement of goods (46% or 5888 contracts), while the number of contracts related to works made up 33% or 4164 contracts. The procurement of services made up 21% of the public procurement.

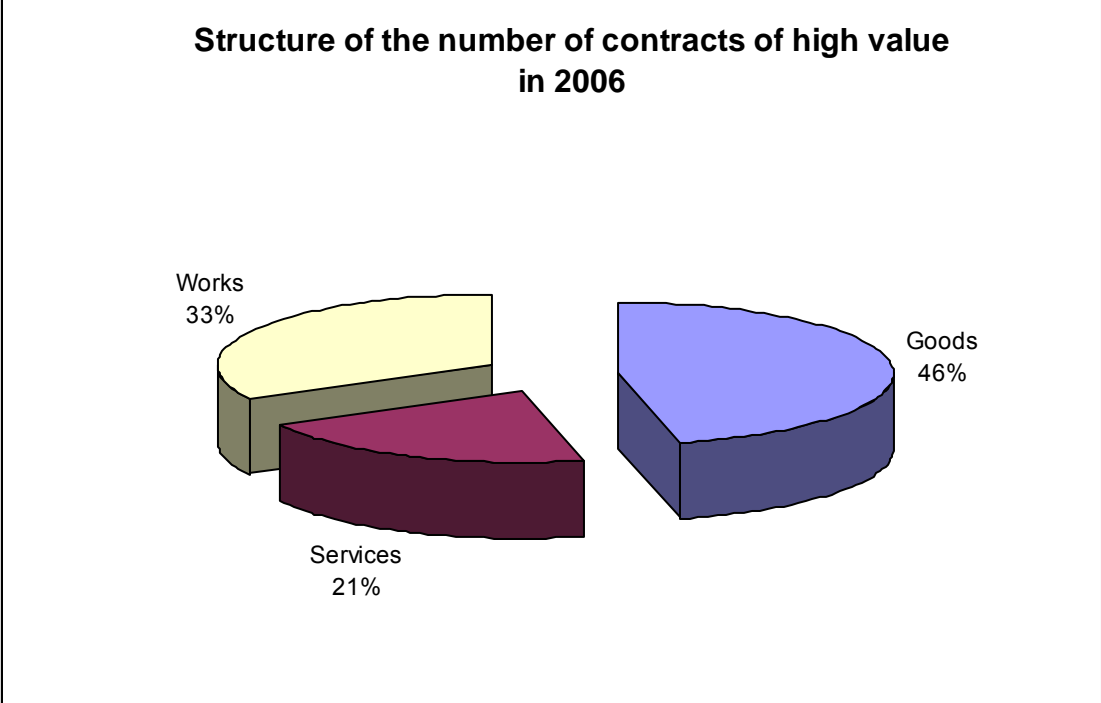


Figure 7

4.5. Public procurement in 2006 according to the type of procedure and the object of procurement

According to the type of procedure, the largest share of procurement was realized through the open procedure in the amount of 18.655.751.047,91 HRK. This is followed by negotiating procedure in the amount of 7.634.307.955,92 HRK. The restricted procedure amounted to 3.193.620.035,09 HRK.

Public procurement in 2006 according to the type of procedure and the object of procurement							
Object of procurem.	OPEN		RESTRICTED		NEGOTIATING		TOTAL
	Amount in HRK (VAT excluded)	%	Amount in HRK (VAT excluded)	%	Amount in HRK (VAT excluded)	%	
Goods	5.180.114.995,72	27,77	1.146.699.109,10	35,91	1.945.012.855,89	25,48	8.271.826.960,71
Services	3.857.861.760,37	20,68	902.242.075,29	28,25	4.060.703.821,50	53,19	8.820.807.657,16
Works	9.617.774.291,82	51,55	1.144.678.850,70	35,84	1.628.591.278,53	21,33	12.391.044.421,05
Total	18.655.751.047,91	100,00	3.193.620.035,09	100,00	7.634.307.955,92	100,00	29.483.679.038,92

Table 4

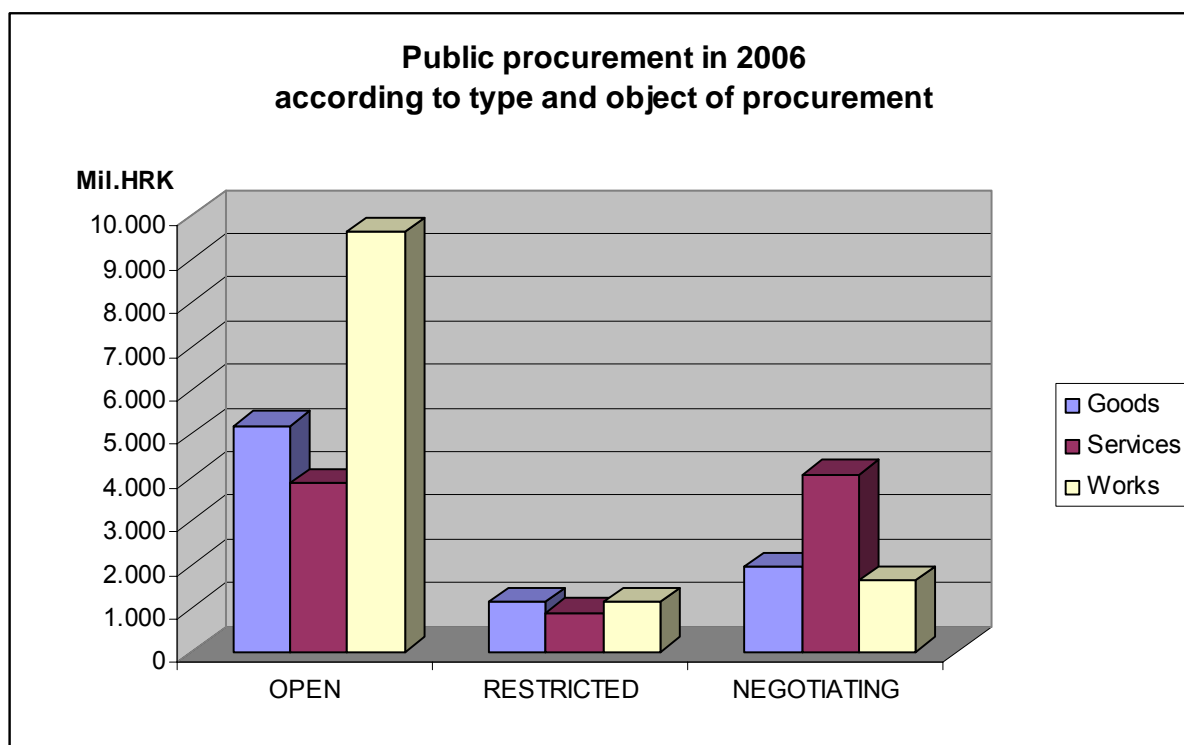


Figure 8

In comparison with the previous year the most significant increase in the value of procurement refers to negotiating procedure which went up from 18,79% to 25,89% of the total public procurement in 2006.

Public procurement by type of procedure – comparison between 2005 and 2006				
Type of procedure	2005.		2006.	
	<i>Amount in HRK (VAT excluded)</i>	<i>%</i>	<i>Amount in HRK (VAT excluded)</i>	<i>%</i>
Open	18.495.190.149,00	70,90	18.655.751.047,91	63,27
Restricted	2.689.121.380,00	10,31	3.193.620.035,09	10,83
Negotiating	4.901.190.718,00	18,79	7.634.307.955,92	25,89
Total	26.085.502.247,00	100,00	29.483.679.038,92	100,00

Table 5

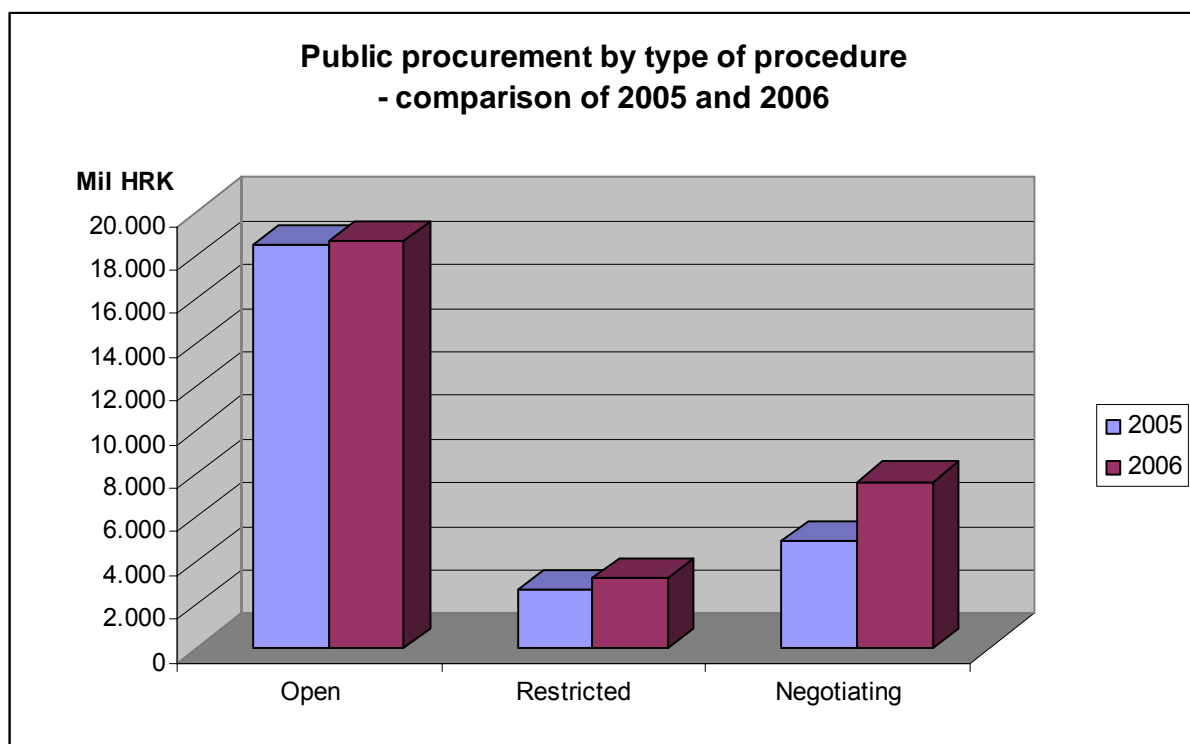


Figure 9

4.6. Public procurement in 2006 according to the National Classification of Economic Activities

The following data outline the structure of the procuring authorities according to the National classification of economic activities. When providing the information the procuring entities had to submit the code of the economic activity according to the National classification of economic activities. The analysis of the data reveals the portion belonging to different groups of procuring authorities in the overall amount of public procurement in 2006.

The largest portion in the public procurement belonged to the Water Supply, Energy Supply and Transportation Sector, although the proportion is smaller when compared with the previous year (41,96% and 56,45% in 2006 and 2005 respectively). In the category "Legal persons who perform one or more activities of common interest" Zagrebački Holding and various utility companies registered procurement value in the amount of 3.263.466.019,29 HRK. There are also other examples of public procurement according to the economic activity: the economic activity of hospitals and medical practices equals the public procurement of 1.619.453.157,67 HRK, the financial sector's amount is 265.001.155,80 HRK, the education institutions' 513.495.110,74 HRK, etc.

The value of procurement in local and regional government increased from 9,61% to 15,58%, while the category of state administration bodies and state authorities increased from 4,52% to 6,78%. In this category the largest share belonged to ministries, totaling 1.730.571.018,72 HRK.

Procuring entities in 2006 according to economic activity			
	<i>Economic Activity</i>	<i>Amount in HRK (VAT excluded)</i>	<i>%</i>
1	State administration bodies, state authorities	1.998.639.668,27	6,78
2	Local and regional government	4.593.107.797,54	15,58
3	Legal persons who perform one or more activities of common interest (including Zagrebački Holding and utility companies)	10.521.775.024,02	35,69
4	Legal persons in the area of Water Supply, Energy Supply and Transportation	12.370.156.549,09	41,96
	TOTAL	29.483.679.038,92	100,00

Table 6

Procuring entities in 2006 according to economic activity

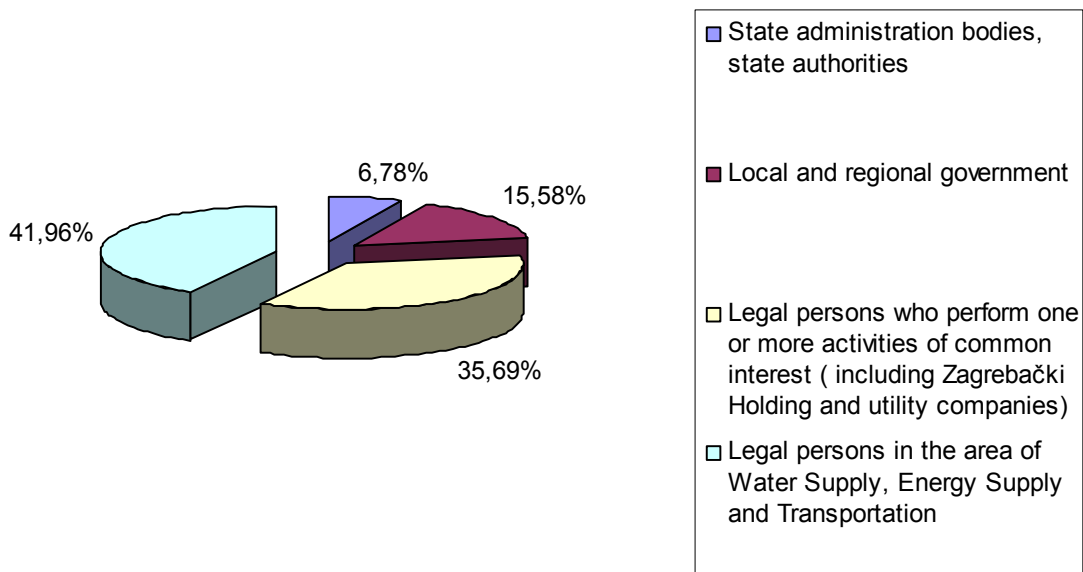


Figure 10

4.7. Procuring entities according to regional division

The following table shows the number of procuring entities and total public procurement by counties, including the city of Zagreb. It is important to emphasize that the list of entities is formed according to their headquarters, so the largest share pertains to Zagreb even though a portion of procurement may have been reported in other counties, as it is the case of Hrvatske šume, which has subsidiaries in all counties. The analysis shows that the largest share in the number of procuring entities belongs to the city of Zagreb, (15,72%), while the value of procurement of those with headquarters in Zagreb makes 73,44% of the total procurement.

County / City of Zagreb	Number of procur. entities	% (of total number)	Value of concluded contracts in HRK (VAT excluded)	% (of total value of procurement.)
City of Zagreb	574	15,72	21.651.721.562,17	73,44
Primorje –Gorski Kotar County	284	7,78	1.955.669.393,47	6,63
Split-Dalmatia County	333	9,12	759.569.427,12	2,58
Osijek-Baranja County	254	6,96	709.254.348,62	2,41
Istria County	224	6,14	532.472.216,59	1,81
Sisak-Moslavina County	150	4,11	464.396.965,75	1,58
Zadar County	169	4,63	449.189.815,95	1,52
Dubrovnik-Neretva County	155	4,25	375.513.160,16	1,27
Zagreb county County	190	5,20	302.808.052,71	1,03
Koprivnica-Križevci County	100	2,74	250.218.009,08	0,85
Varaždin County	144	3,94	239.212.407,34	0,81
Vukovarsko-srijemska	149	4,08	222.347.878,07	0,75
Karlovačka County	131	3,59	221.716.385,61	0,75
Krapina-Zagorje County	120	3,29	214.834.553,92	0,73
Međimurje County	91	2,49	209.797.513,65	0,71
Slavonski Brod-Posavina County	106	2,90	199.655.860,41	0,68
Šibenik-HRKin County	118	3,23	173.216.802,24	0,59
Bjelovar-Bilogora County	124	3,40	165.249.920,35	0,56
Lika-Senj County	89	2,44	149.928.422,01	0,51
Požega-Slavonia County	69	1,89	131.173.448,56	0,44
Virovitica-Podravina County	77	2,11	105.732.895,14	0,36
TOTAL	3651	100,00	29.483.679.038,92	100,00

Table 7

The following figure shows the regional structure of the procuring entities. As it has been already mentioned, the largest number of procuring entities has their headquarters in the city of Zagreb, followed by Split-Dalmatia County, Primorje-Gorski Kotar County, Osijek-Baranja and Istria County. The smallest number of procuring entities, according to the submitted reports, come from Požega-Slavonia County.

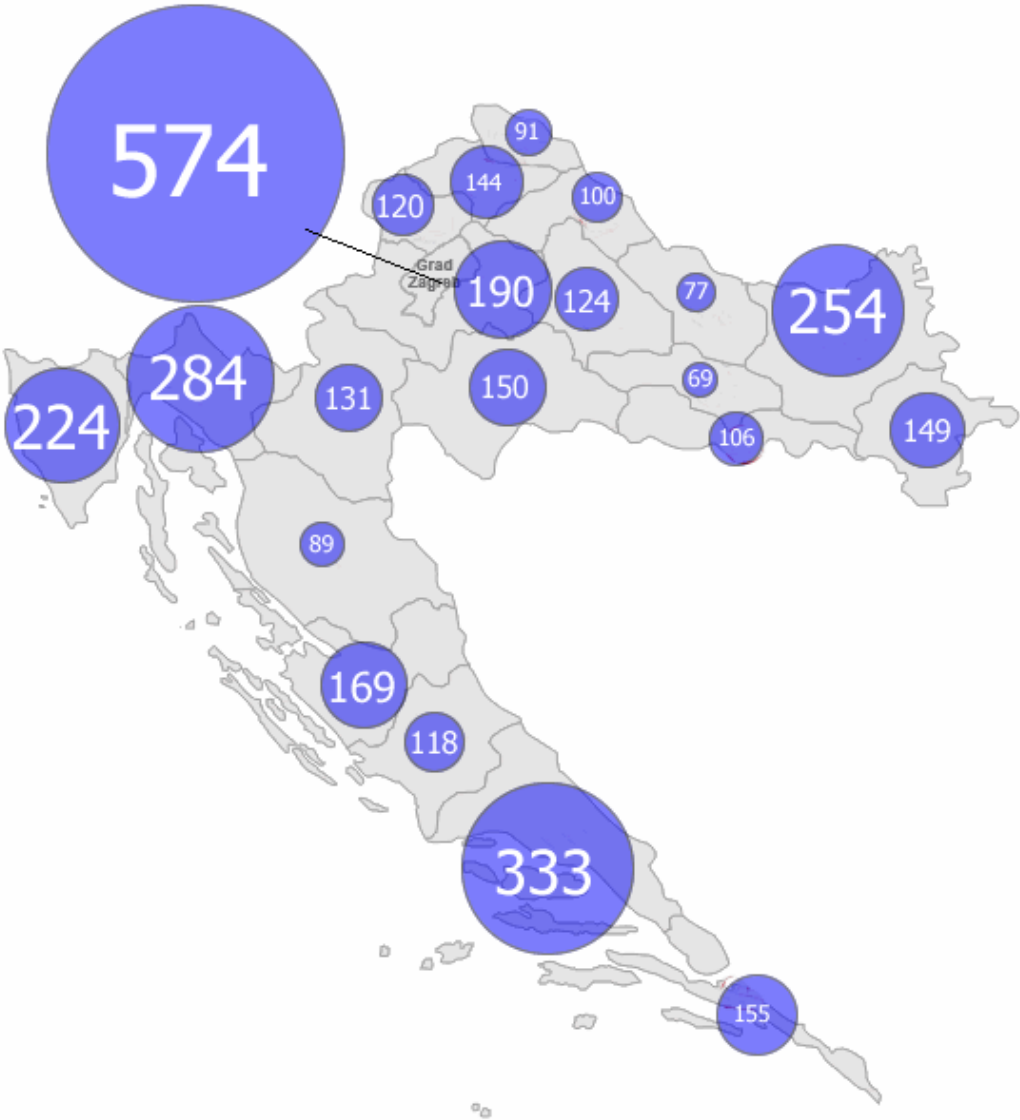


Figure 11

The map of the Republic of Croatia shows the relation between the number of the procuring entities and the value of procurement in the context of the regional division. It should be noted that the number of procuring entities does not necessarily designate the value of procurement. With the exception of the city of Zagreb, the ratio is in direct proportion in smaller counties. On the other hand, the procurement value of 333 procuring entities from Split-Dalmatia County amounts to 759.569.427,12 HRK whereas the same value for 284 entities from Primorje-Gorski Kotar County totals 1.955.669.393,47 HRK. The value of procurement is shown in millions of HRK.

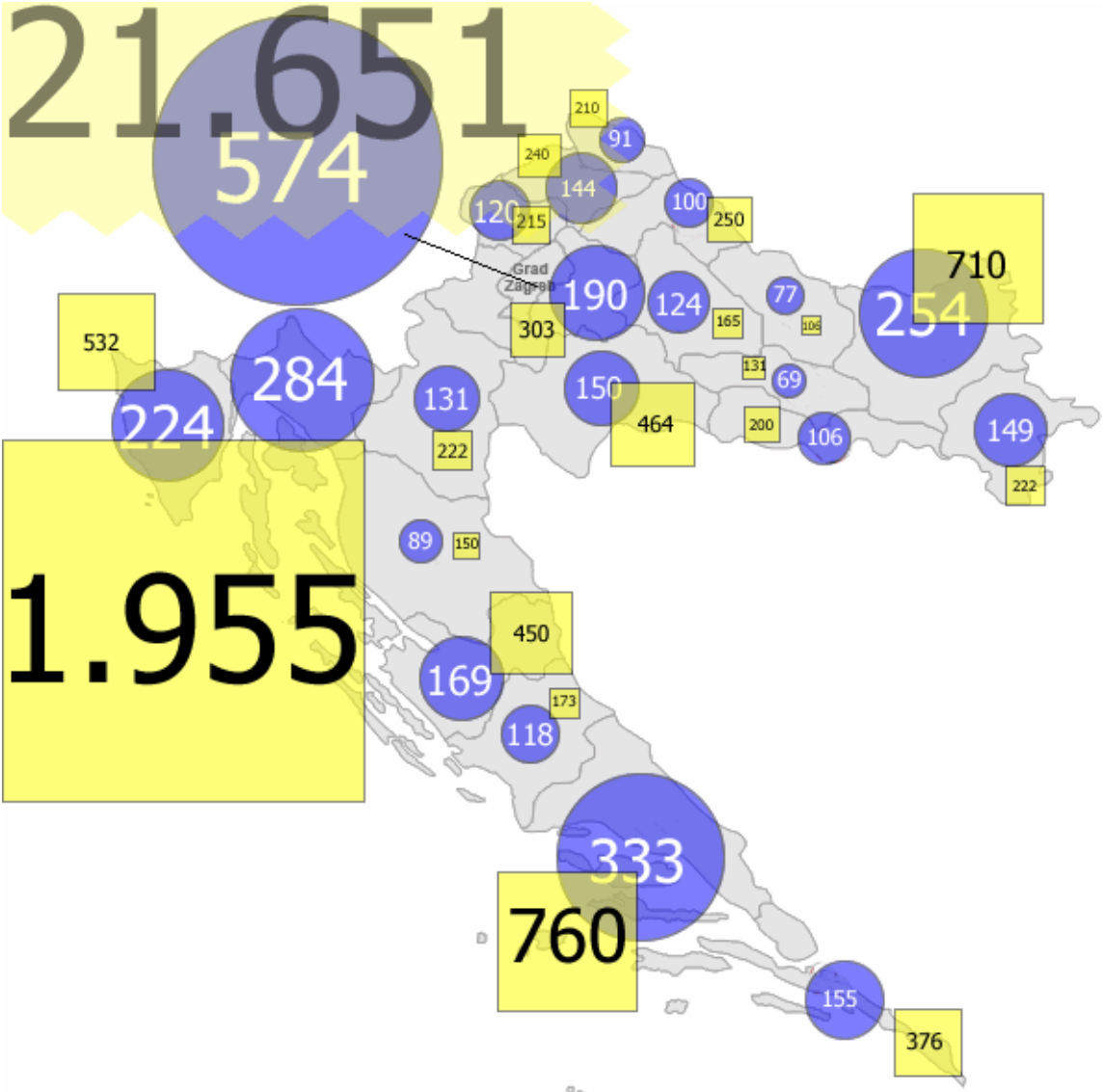


Figure 13

4.8. The largest procuring entities according to the value of concluded contracts

The following table shows largest procuring entities according to the value of concluded contracts in 2006 and the percentage with regard to the total value of the public procurement.

No.	Procuring entity ²	Number of contracts of low value	Low value contracts (PDV excluded)	Number of contracts of large value	Large value contracts (PDV excluded)	% of the total procur.
1	HRVATSKE AUTOCESTE D.O.O...	287	40.606.647,43	253	5.658.343.899,49	19,19
2	HEP ³	4576	584.710.482,31	1514	2.860.896.864,22	9,70
3	GRAD ZAGREB	1081	102.180.575,52	574	2.155.940.317,27	7,31
4	ZAGREBAČKI HOLDING D.O.O ⁴	710	103.826.042,20	464	1.723.702.471,59	5,85
5	HRVATSKE ŽELJEZNICE	324	22.387.893,36	299	979.043.674,45	3,32
6	HRVATSKE CESTE	87	11.684.069,00	129	824.949.477,00	2,80
7	INA d.d	368	36.723.114,54	336	600.197.123,14	2,04
8	HRVATSKE ŠUME	1877	143.651.917,00	529	315.905.485,00	1,07
9	MINISTARSTVO ZDRAVSTVA I SOCIJALNE SKRBI	108	12.293.720,53	225	431.394.040,77	1,46
10	MINISTARSTVO MORA, TURIZMA, PROMETA I RAZVITKA	242	31.837.034,66	2497	394.855.997,95	1,34
11	JADROLINIJA RIJEKA	43	3.994.007,19	86	410.694.553,05	1,39
12	PLINACRO D.O.O.	167	18.542.132,53	136	284.599.017,99	0,97
13	KLINIČKI BOLNIČKI CENTAR RIJEKA	275	21.828.630,56	317	273.548.017,74	0,93
14	HRVATSKE VODE -	236	29.164.324,00	119	258.647.598,00	0,88
15	MINISTARSTVO UNUTARNJIH POSLOVA	514	27.396.962,02	73	203.745.087,96	0,69
16	GRAD RIJEKA	220	18.631.601,06	57	183.254.575,90	0,62

² Croatian Motorways, Croatian Electricity Company, City of Zagreb, Zagrebački Holding, Croatian Railways, Croatian Roads, INA, oil company, Croatian Forests, Ministry of health and social welfare, Ministry of the sea, tourism, transportation and development, Jadrolinija Rijeka, Plinacro, Clinical Hospital Center Rijeka, Croatian Waters, Ministry of interior, City of Rijeka, Croatian Mine Action Center, Ministry of science, education and sports, Clinical Hospital Center Zagreb, Croatian Post, Agency for Housing Grants of city of Rijeka, Financial Agency, City Transportation Osijek, City of Zadar, City Gradska Plinara, Croatian Radiotelevision, Ministry of finance, City of Osijek, Clinical Hospital Osijek, Croatian Waters-Adriatic Project, Water Supply Slavonski Brod, Foundation for environment protection, Adriatic Pipe-line, Ministry of justice, Zagreb Airport, Ministry of defense, Central State Administrative Office for e-Croatia, Information Systems and Information Technology Support Agency, Croatian air navigation services, Croatian Institute for Health Insurance,

³ Croatian Electricity Company – data comprises several subsidiaries

⁴ Zagrebački Holding for ZET and Gradska komunalno gospodarstvo which were, until 1 July 2007, contracting authorities according to the article 4 of the PPL. It includes following subsidiaries: Vododpskrba i odvodnja, Čistoća, Zagrebačke ceste, Zrinjevac, Gradska groblja, GSKG, Zagrebparking, Tržnice Zagreb, Autobusni kolodvor, ZGOS, Digitalni grad, ZET.

No.	Procuring entity	Number of contracts of low value	Low value contracts (PDV excluded)	Number of contracts of large value	Large value contracts (PDV excluded)	% of the total procur.
17	HRVATSKI CENTAR ZA RAZMINIRANJE	98	8.740.324,00	147	171.343.587,00	0,58
18	MINISTARSTVO ZNANOSTI, OBRAZOVANJA I ŠPORTA	51	5.633.377,09	59	164.909.888,62	0,56
19	KLINIČKI BOLNIČKI CENTAR ZAGREB	162	13.667.377,76	148	156.452.678,61	0,53
20	HRVATSKA POŠTA	192	13.398.356,00	95	143.793.895,00	0,49
21	AGENCIJA ZA DRUŠTVENO POTICANU STANOGRADNJU GRADA RIJEKE	0	0,00	3	147.621.139,00	0,50
22	FINANCIJSKA AGENCIJA	127	13.182.987,18	98	132.310.289,77	0,45
23	GRADSKI PRIJEVOZ PUTNIKA D.O.O.	44	5.386.954,68	9	135.248.300,78	0,46
24	GRAD ZADAR	121	12.287.200,00	39	112.626.007,00	0,38
25	GRADSKA PLINARA ZAGREB D.O.O.	90	8.737.401,92	74	112.937.714,50	0,38
26	HRVATSKA RADIOTELEVIZIJA	153	15.044.830,00	125	103.002.577,00	0,35
27	MINISTARSTVO FINANCIJA	382	36.470.797,38	62	79.908.891,82	0,27
28	GRAD OSIJEK	110	12.763.837,99	52	96.455.097,42	0,33
29	KBO - OSIJEK	137	12.785.899,00	394	95.390.451,00	0,32
30	HRVATSKE VODE JADRANSKI PROJEKT	12	1.991.278,80	34	105.049.908,86	0,36
31	VODOVOD D.O.O. SL.BROD	76	10.972.099,45	9	95.033.660,09	0,32
32	FOND ZA ZAŠTITU OKOLIŠA I ENERGIJE. UČINKOVITOST	20	3.087.368,20	8	100.195.429,12	0,34
33	JADRANSKI NAFTAOVOD	269	25.494.642,35	59	76.129.083,04	0,26
34	MINISTARSTVO PRAVOSUĐA	78	8.335.893,72	55	84.555.664,35	0,29
35	ZRAČNA LUKA ZAGREB D.O.O.	161	18.818.847,00	56	66.391.805,00	0,23
36	MINISTARSTVO OBRANE	29	20.915.746,52	346	62.399.273,66	0,21
37	SREDIŠNJI DRŽAVNI URED ZA E-HRVATSKU	16	1.745.447,29	18	81.080.962,66	0,28
38	APIS	24	2.602.454,56	17	77.003.436,00	0,26
39	HRVATSKA KONTROLA ZRAČNE PLOVIDBE	58	4.394.481,92	28	74.311.721,79	0,25
40	HRVATSKI ZAVOD ZA ZDRAVSTVENO OSIGURANJE	43	4.406.756,00	43	73.564.602,00	0,25

Table 8

The contract value of the 10 largest contracting authorities amounts to 17.023.126.375,05 HRK, which is 57,78% of the total public procurement. The following 10 contracting authorities make 8,18% and the 20 that follow after those 7,23% of the total public procurement.

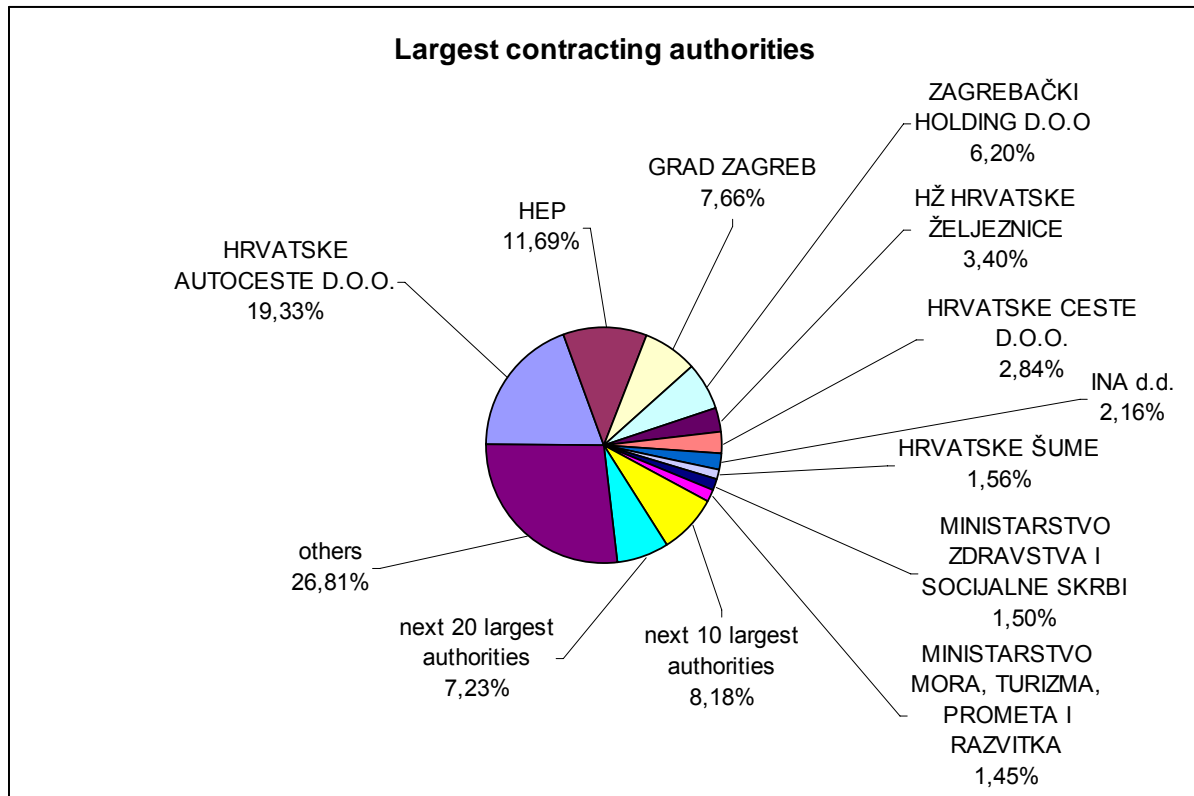


Figure 14

The following table shows value of contracts for 20 largest contracting authorities by the object of procurement.

Structure of the contracts by the object of procurement for 20 largest authorities				
Contracting authority⁵	Goods	Services	Works	Total
HRVATSKE AUTOCESTE D.O.O.	106.783.677,05	3.736.571.031,93	1.855.595.837,94	5.698.950.546,92
HEP	1.961.125.377,95	634.254.076,47	850.227.892,11	3.445.607.346,53
GRAD ZAGREB	218.012.131,12	173.388.898,48	1.866.719.863,19	2.258.120.892,79
ZAGREBAČKI HOLDING D.O.O	345.514.281,96	211.678.403,39	1.270.335.828,43	1.827.528.513,78
HŽ HRVATSKE ŽELJEZNICE D.O.O.	228.359.239,88	97.851.399,47	675.220.928,46	1.001.431.567,81
HRVATSKE CESTE D.O.O.	5.132.322,00	573.369.288,00	258.131.936,00	836.633.546,00
INA D.D. SEKTOR NABAVE	393.859.249,85	181.530.686,78	61.530.301,05	636.920.237,68
HRVATSKE ŠUME DIREKCIJA	191.014.105,00	78.449.213,00	190.094.084,00	459.557.402,00
MINISTARSTVO ZDRAVSTVA I SOC. SKRBI	265.948.462,68	21.464.343,06	156.274.955,56	443.687.761,30
MINISTARSTVO MORA, TURIZMA, PROMETA I RAZVITKA	456.962.567,68	99.913.556,06	346.369.039,56	426.693.032,61
JADROLINIJA RIJEKA	213.756.923,56	11.399.882,99	189.531.753,69	414.688.560,24
PLINACRO D.O.O.	60.300.066,26	119.340.472,31	123.500.611,95	303.141.150,52
KLINIČKI BOLNIČKI CENTAR RIJEKA	281.994.802,00	5.078.441,89	8.303.404,41	295.376.648,30
HRVATSKE VODE	8.250.645,00	241.491.527,00	38.069.750,00	287.811.922,00
MINISTARSTVO UNUTARNJIH POSLOVA	192.896.235,09	26.419.880,56	11.825.934,33	231.142.049,98
GRAD RIJEKA	8.760.419,94	19.555.512,07	173.570.244,95	201.886.176,96
HRVATSKI CENTAR ZA RAZMINIRANJE	3.837.526,00	176.246.385,00	0,00	180.083.911,00
MINISTARSTVO ZNANOSTI, OBRAZOVANJA I ŠPORTA	53.827.063,18	49.811.016,11	66.905.186,42	170.543.265,71
KLINIČKI BOLNIČKI CENTAR ZAGREB	162.678.232,56	2.557.734,31	4.884.089,50	170.120.056,37
HRVATSKA POŠTA	70.569.789,00	73.033.448,00	13.589.014,00	157.192.251,00

Table 9

⁵ Croatian Motorways, Croatian Electricity Company, City of Zagreb, Zagrebački Holding, Croatian Railways, Croatian Motorways, INA, oil company, Croatian forests, Ministry of health and social welfare, Ministry of the sea, tourism, transportation and development, Jadrolinija Rijeka, Plinacro, Clinical Hospital Center Rijeka, Croatian waters, Ministry of interior, City of Rijeka, Croatian Mine Action Center, Ministry of science, education and sports, Clinical Hospital Center Zagreb, Croatian Post

4.9. Largest contracting authorities in the local and regional governments

The following data represent the largest contracting authorities in the local and regional governments: counties, municipalities and cities. All the counties as well as the City of Zagreb are listed with the corresponding values of public procurement. Given the fact that the city of Zagreb is the largest procurer it is compared to other counties. Finally, 10 largest counties are singled out.

No.	Counties and city of Zagreb as contracting authorities	Value of public procurement (VAT excluded)	%
1	CITY OF ZAGREB	2.258.120.892,79	91,34
2	OSJEK-BARANJA COUNTY	31.243.673,23	1,26
3	PRIMORJE-GORSKI KOTAR COUNTY	30.091.782,58	1,22
4	ZAGREB COUNTY	19.372.438,17	0,78
5	SPLIT-DALMATIA COUNTY	19.269.286,72	0,78
6	VARAŽDIN COUNTY	18.049.862,39	0,73
7	ZADAR COUNTY	12.923.784,49	0,52
8	ISTRIA COUNTY	12.059.661,00	0,49
9	KOPRIVNICA-KRIŽEVCI COUNTY	11.409.495,05	0,46
10	VUKOVAR-SRIJEM COUNTY	10.988.537,92	0,44
11	BJELOVAR-BILOGORA COUNTY	7.520.664,37	0,30
12	SLAVONSKI BROD-POSAVINA COUNTY	6.669.183,00	0,27
13	LIKA-SENJ COUNTY	5.933.331,00	0,24
14	ŠIBENIK-HRKIN COUNTY	5.929.065,72	0,24
15	MEĐIMURJE COUNTY	5.744.992,00	0,23
16	VIROVITICA-PODRAVINA COUNTY	5.200.122,30	0,21
17	KARLOVAC COUNTY	4.914.850,51	0,20
18	SISAK-MOSLAVINA COUNTY	4.544.598,76	0,18
19	DUBROVNIK-NERETVA COUNTY	862.765,97	0,03
20	KRAPINA-ZAGORJE COUNTY	763.975,15	0,03
21	POŽEGA-SLAVONIA COUNTY	521.571,39	0,02
	TOTAL	2.472.134.534,51	100,00

Table 10

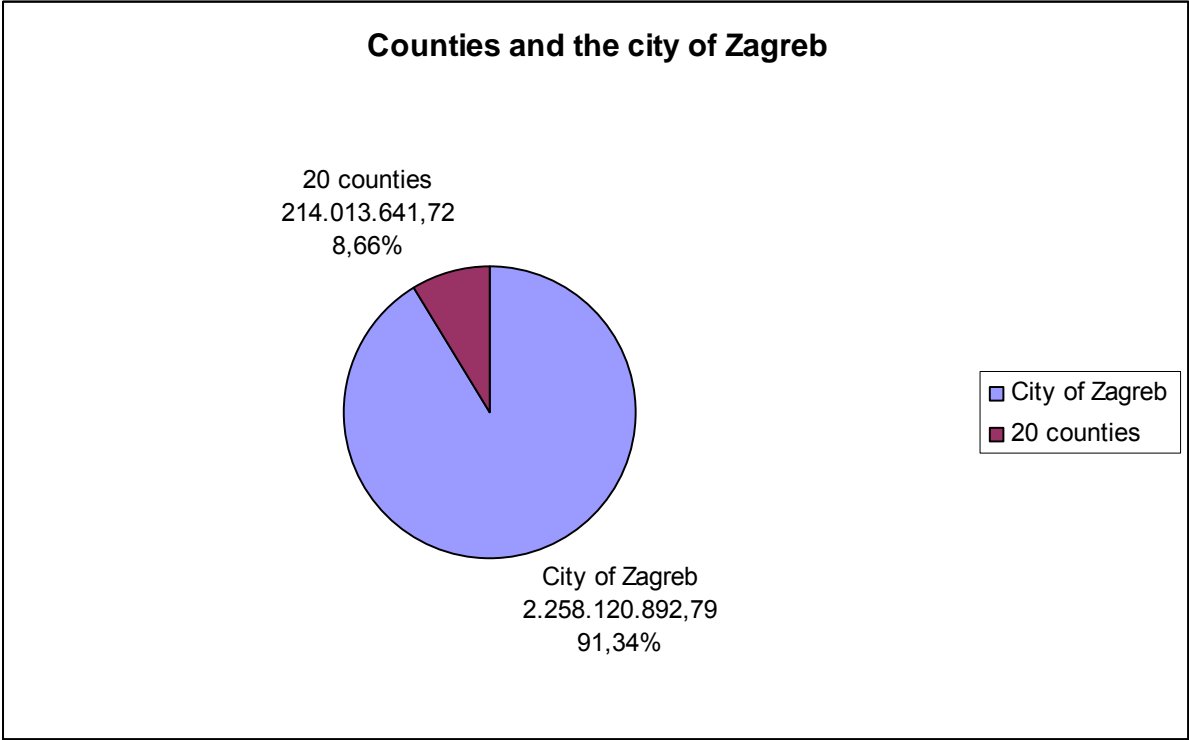


Figure 15

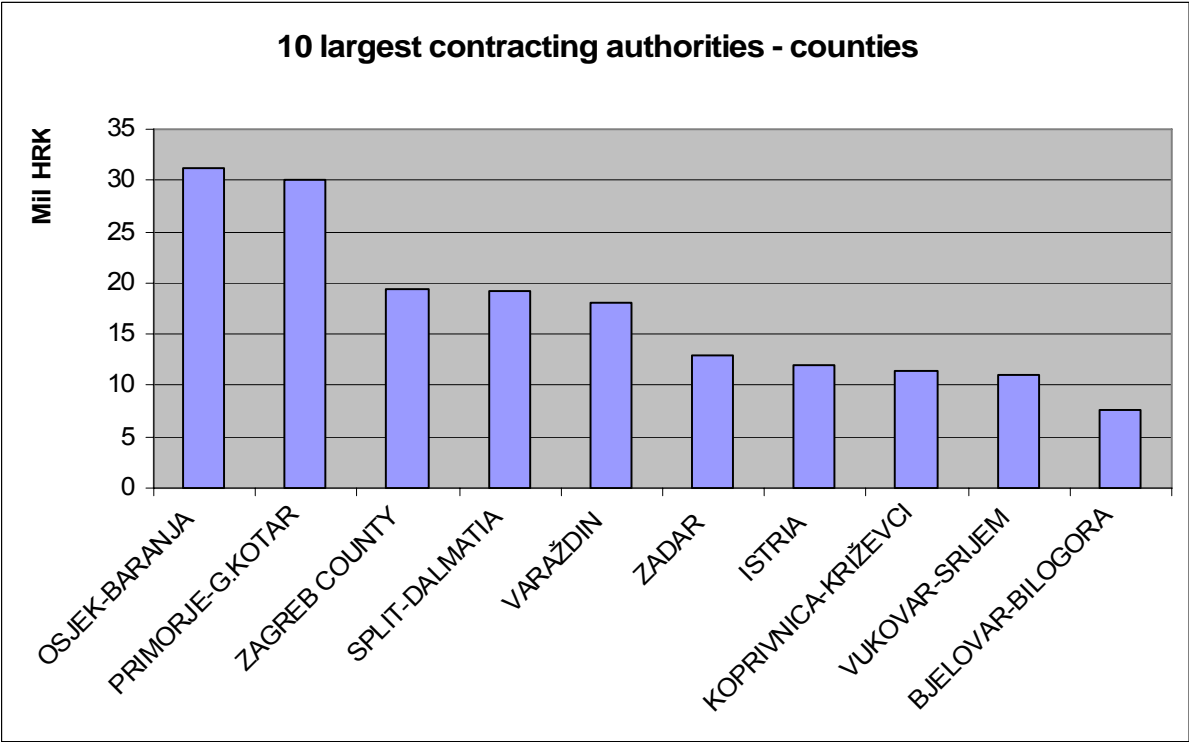


Figure 16

No.	10 largest contracting authorities - municipalities	Value of public procurement (VAT excluded)
1	MUNICIPYLITY OF DUGOPOLJE	30.015.926,23
2	MUNICIPYLITY OF VIŠKOVO	23.472.814,57
3	MUNICIPYLITY OF MOLVE	20.440.587,00
4	MUNICIPYLITY OF POLIČNIK	19.928.939,76
5	MUNICIPYLITY OF MALINSKA-DUBAŠNICA	19.873.528,95
6	MUNICIPYLITY OF FUŽINE	17.664.386,28
7	MUNICIPYLITY OF PRIMOŠTEN	17.595.406,00
8	MUNICIPYLITY OF BALE	13.196.022,08
9	MUNICIPYLITY OF VIRJE	11.555.467,59
10	MUNICIPYLITY OF ŽUPA DUBROVAČKA	9.959.362,00

Table 11

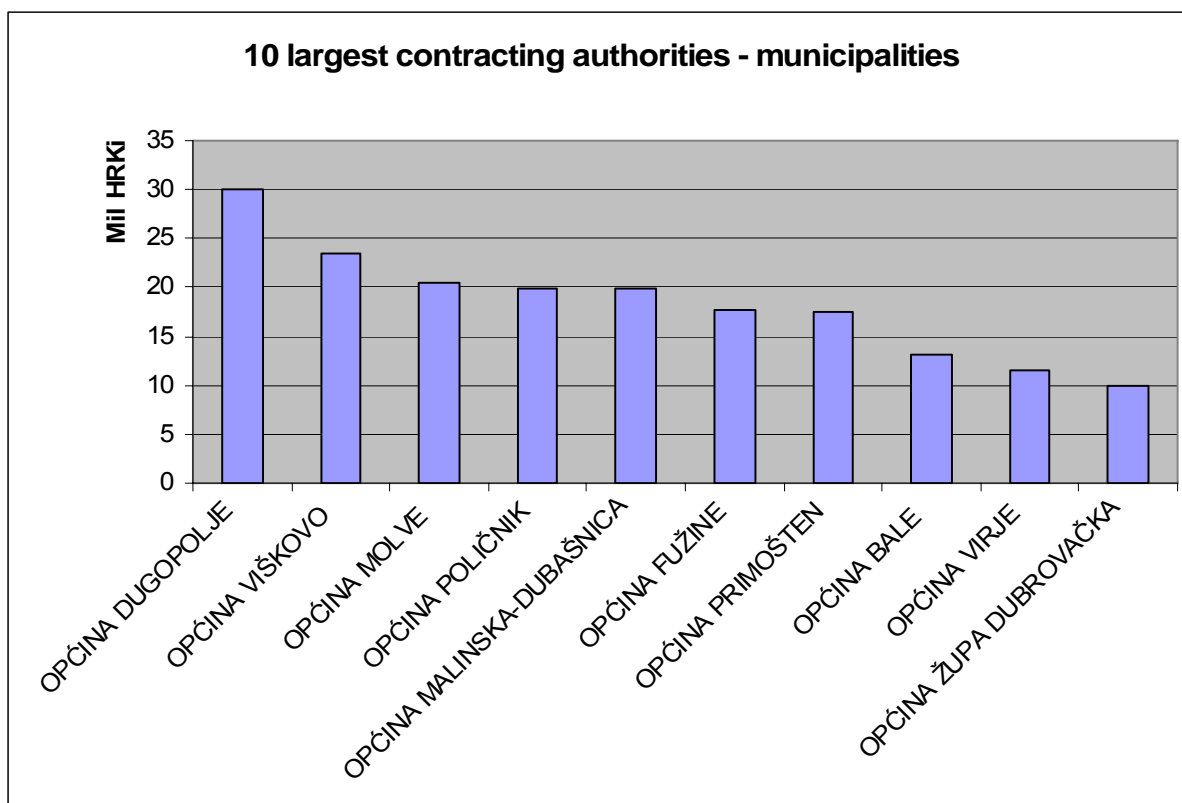


Figure 17

The following table contains the list of 10 largest contracting authorities - cities (city of Zagreb excluded) which make up to 51,49% of public procurement of all cities. The rest of 48,51% is comprised of the data related to 116 cities.

No.	10 largest contracting authorities – cities	Value of public procurement (VAT excluded)	%
1.	CITY OF RIJEKA	201.886.176,96	14,87
2.	CITY OF ZADAR	124.913.207,00	9,20
3.	CITY OF OSIJEK	109.218.935,41	8,05
4.	CITY OF SPLIT	57.629.155,10	4,25
5.	CITY OF GOSPIĆ	42.722.410,12	3,15
6.	CITY OF SISAČ	38.151.875,65	2,81
7.	CITY OF VUKOVAR	32.947.083,93	2,43
8.	CITY OF POREČ	31.689.947,83	2,33
9.	CITY OF KARLOVAC	31.527.758,89	2,32
10.	CITY OF NOVI VINODOLSKI	28.249.606,62	2,08
	OTHER 116 CITIES	658.520.796,54	48,51
	TOTAL	1.357.456.954,05	100,00

Table 12

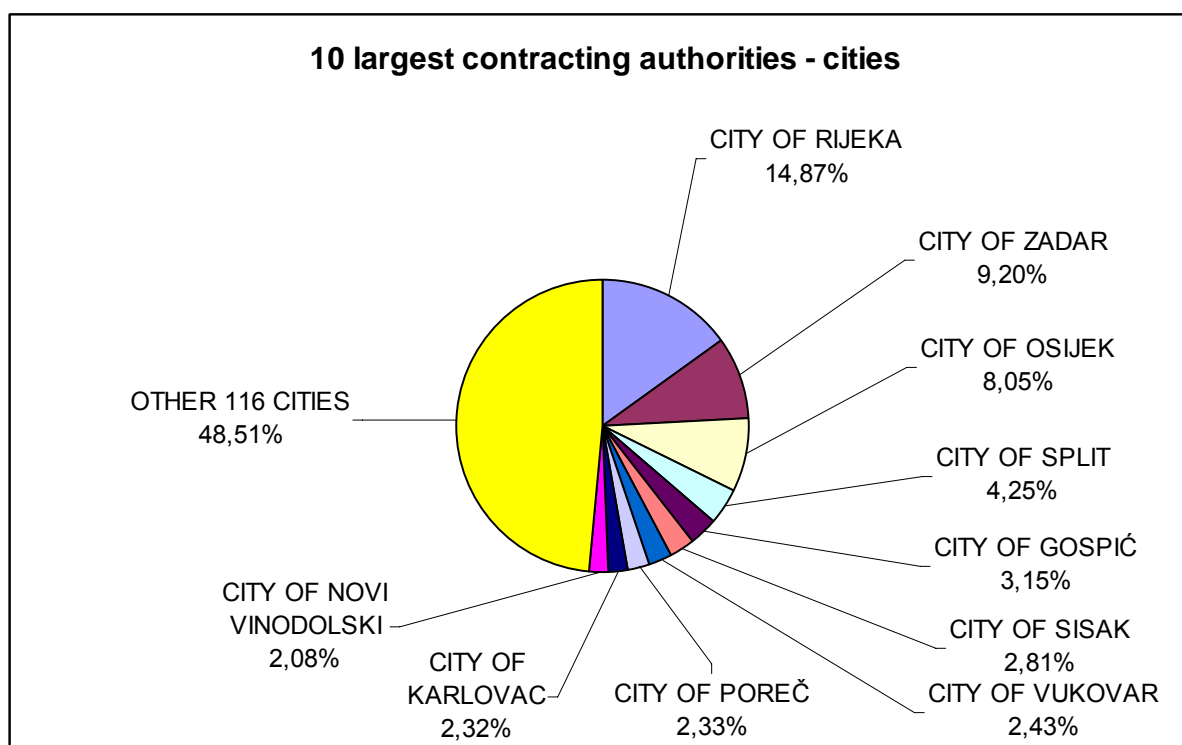


Figure 18

4.10. Largest contracting authorities in state administration bodies, and state authorities

The largest contracting authorities in state authorities are ministries. The following table shows them structured by the value of public procurement. Beside ministries, largest procurers are State geodetic Administration, Croatian meteorological and hydrological service, and Central State Administrative Office for e-Croatia.

MINISTRY	Value of public procurement (VAT excluded)	%
MINISTRY OF FINANCE	116.379.689,20	6,72
MINISTRY OF THE ECONOMY, LABOUR AND ENTREPRENEURSHIP	11.314.024,92	0,65
MINISTRY OF CULTURE	15.145.551,64	0,88
MINISTRY OF THE SEA, TOURISM, TRANSPORT AND DEVELOPMENT	426.693.032,61	24,66
MINISTRY OF THE FAMILY, VETERANS' AFFAIRS AND INTERGENERATION SOLIDARITY	10.627.990,35	0,61
MINISTRY OF DEFENCE	83.315.020,18	4,81
MINISTRY OF AGRICULTURE, FORESTRY AND WATER MANAGMENT	22.505.321,77	1,30
MINISTRY OF JUSTICE	92.891.558,07	5,37
MINISTRY OF INTERIOR	231.142.049,98	13,36
MINISTRY OF FOREIGN AFFAIRS AND EUROPEAN INTEGRATION	13.776.383,00	0,80
MINISTRY OF ENVIRONMENTAL PROTECTION, PHYSICAL PLANNING AND CONSTRUCTION	92.549.369,99	5,35
MINISTRY OF HEALTH AND SOCIAL WELFARE	443.687.761,30	25,64
MINISTRY OF SCIENCE, EDUCATION AND SPORTS	170.543.265,71	9,85
TOTAL	1.730.571.018,72	100,00

Table 13

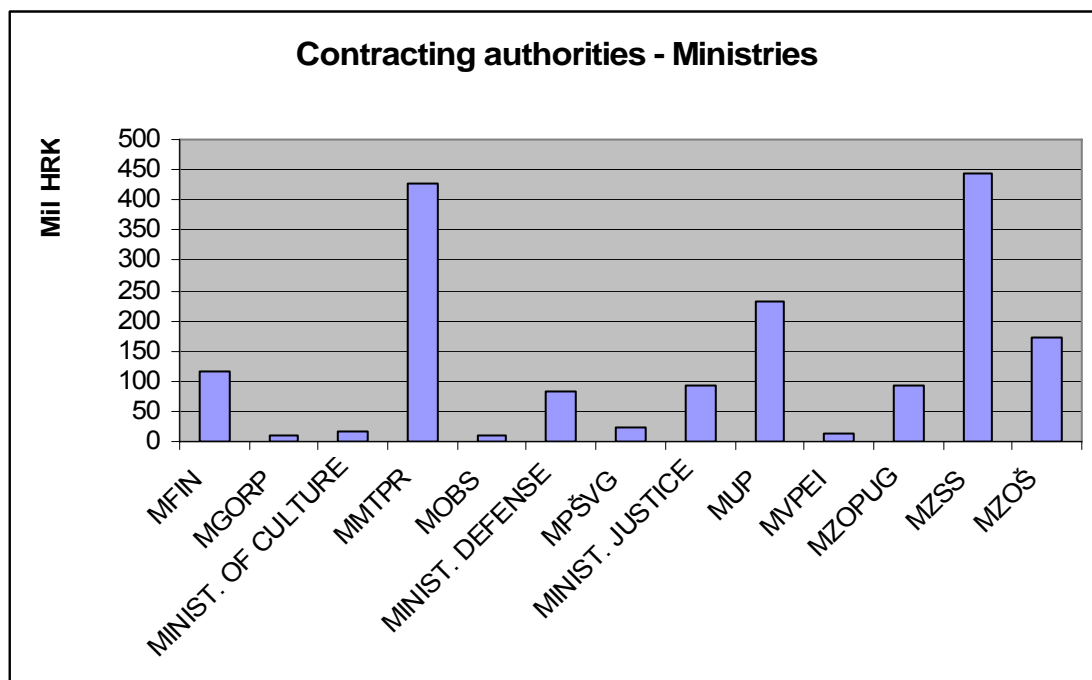


Figure 19

5. Comparison of notices in the Public Procurement Bulletin and reports submitted to the PPO

The following data is based on the notices published in the Public Procurement Bulletin. In 2006 there were 7423 notices on concluded contracts in total value of 18,449.584.981,48 HRK. 195 notices on concluded contracts did not contain the contract value whereas 81 notices contained prices per unit (values below 1.000,00 HRK). 207 notices contained contract values below 20.000,00 HRK.

The data also reveals discrepancy in relation to the reports submitted to the PPO. This is due to the fact that some contracts are concluded by lots, but also to the fact that notices on concluded contracts are not filled in correctly, or even not sent to be published. Adherents to the PPL should be made aware of this when filling in forms. Discrepancies in the data on low value procurement are to be expected because submitted reports contain data on contracts concluded according to the Regulation on procurement procedures of goods, work and services of the lesser value which contains no obligation to publish the notices.

Comparison of the notices in Public Procurement Bulletin and reports submitted to the PPO				
Category	Notices in the Public Procurement Bulletin		Reports	
	Number of notices on concl. contracts	Value	Number of contracts	Value of contracts in open and restricted procedure
Zero or not stated	195			
Values below 1.000,00 HRK - prices per unit	81			
1.000,00-20.000,00 HRK	207	1.998.604,29		
20.000.00 - 200.000,00 HRK	1.363	144.592.128,12	34.717	3.422.195.267,19
200.000.00 -1.460.000,00 HRK	3.998	2.364.991.909,19	8691	7.971.232.538,28
Above 1.460.000,00 HRK	1.579	15.938.002.339,88	1323	10.455.943.277,53
TOTAL	7.423	18.449.584.981,48	44.731	21.849.371.083,00

Table 14

5.1. Largest bidders

The following table shows largest contracting authorities and their bidders based on the data from Public Procurement Bulletin and clearly demonstrates that contracting authorities do not publish all contract notices in the Public Procurement Bulletin as there are some discrepancies in comparison with the submitted reports.

10 LARGEST BIDDERS FOR 20 LARGEST CONTRACTING AUTHORITIES⁶		
Contracting authority⁷	Bidder	Contract value
HRVATSKE AUTOCESTE d.o.o.	Privredna banka Zagreb d.d. and Zagrebačka banka d.d.	870.765.017,14
	Privredna banka Zagreb d.d. and Zagrebačka banka d.d.	730.189.208,99
	Privredna banka Zagreb d.d. and Zagrebačka banka d.d.	570.700.772,62
	PU Hidroelektra Niskogradnja d.d., Zagreb; Viadukt d.d., Zagreb; Konstruktor-Inženjering d.d., Split; Osijek-Koteks d.d., Osijek; Ingra d.d., Zagreb; Strabag d.o.o., Hrvatska, Zagreb; Cesta Varaždin d.d., Varaždin	559.787.842,92
	PU Viadukt d.d., Zagreb; Hidroelektra niskogradnja d.d., Zagreb; Konstruktor-Inženjering d.d., Split; Strabag d.o.o., Hrvatska, Zagreb	201.895.806,96
	Dalekovod d.d., Zagreb	163.980.855,20
	Osijek – Koteks d.d., Osijek	104.884.531,18
	PU Osijek – Koteks d.d., Osijek; Hidroelektra Niskogradnja d.d., Zagreb; Ingra d.d., Zagreb; Viadukt d.d., Zagreb; Zagorje Tehnobeton d.d., Varaždin	104.709.136,52
	PU Viadukt d.d., Zagreb; Alpine Mayreder Bau G.m.b.H., Zagreb; Swietelsky G.m.b.H., Zagreb; Strabag d.o.o., Hrvatska, Zagreb	97.866.555,67
	Lavčević d.d., Split; Lavčević Inženjering d.o.o.,	66.837.304,31
HRVATSKA ELEKTROPRIVREDA	Dalekovod d.d., Zagreb	54.673.475,85
	Končar Ket d.d.	37.819.019,00
	Končar – Montažni inženjering d.d., Zagreb	21.415.949,20
	Dalekovod d.d.	19.240.109,60
	Dalekovod d.d.	16.495.312,12
	Autocommerce d.o.o.	16.426.016,60
	KONČAR – Inženjering za energetiku i transport d.d.	14.800.000,00
	Đuro Đaković – Termoenergetska postrojenja d.o.o., Slavonski Brod	14.210.300,00
	Končar-montažni inženjering d.d., Zagreb	13.896.505,85
	Dalekovod d.d., Zagreb	12.979.797,15

⁶ Source: Narodne novine, Public Procurement Bulletin for 2006

⁷ Croatian Motorways, Croatian Electricity Company, City of Zagreb, Zagrebački Holding (previous Gradsko komunalno gospodarstvo), Croatian Railways, Croatian Motorways, INA, oil company, Croatian forests, Ministry of health and social welfare, Ministry of the sea, tourism, transportation and development, Jadrolinija Rijeka, Plinacro, Clinical Hospital Center Rijeka, Croatian waters, Ministry of interior, City of Rijeka, Croatian Mine Action Center, Ministry of science, education and sports, Clinical Hospital Center Zagreb, Croatian Post

Contracting authority	Bidder	Contract value
GRAD ZAGREB	Trgovačko društvo Zagrebačke ceste, Zagreb,	432.709.551,65
	Georad d.o.o., Zagreb,	63.376.113,90
	Viadukt d.d., Zagreb,	55.721.108,70
	Hidroelektra-niskogradnja d.d., Zagreb,	52.274.153,72
	MEŠIĆ COM d.o.o., Zagreb,	44.691.213,90
	Produkt d.o.o., Zagreb,	43.631.632,26
	Narodne novine d.d., Zagreb,	39.457.879,44
	ZM Inženjering d.o.o., Zagreb,	34.910.888,67
	Vodotehnika d.d., Zagreb,	29.491.681,07
	Viadukt, Zagreb,	28.392.004,80
GRADSKO KOMUNALNO GOSPODARSTVO d.o.o.	Crobenz d.d., Zagreb	111.477.747,92
	ZANE – Zagreb nekretnine d.o.o.	22.000.000,00
	Institut građevinarstva Hrvatske d.d., Zagreb,	19.800.000,00
	ZM-Inženjering d.o.o., Zagreb	17.193.568,37
	Kom – Ing, Donji Stupnik	7.525.052,17
	King ICT d.o.o., 10 000 Zagreb	7.440.280,60
	Kom – Eko, 10 000 Zagreb	7.423.631,60
	Crobenz d.d., Zagreb	6.062.681,95
	Građevinski fakultet Sveučilišta u Zagrebu	4.800.000,00
	Patting d.o.o., Varaždin	3.498.964,90
HRVATSKE ŽELJEZNICE d.o.o.	Swietelsky B.m.b.H. Podružnica Zagreb,	109.935.702,73
	Tifon d.o.o.	32.519.941,60
	Remont i održavanje pruga d.o.o., Zagreb	26.328.627,60
	Hypo-Leasing Kroatien d.o.o., Zagreb,	14.910.491,70
	Pružne građevine d.o.o., Zagreb	14.073.008,83
	Sitolor d.o.o., Slavonski Brod	12.703.044,93
	INA d.d., Maziva Rijeka	9.906.502,96
	Pružne građevine d.o.o., Zagreb	8.513.544,45
	KING ICT d.o.o., Zagreb	8.391.469,02
	Granova d.o.o., Zagreb, Sesvete	7.341.000,00
HRVATSKE CESTE d.o.o.	IPZ d.d., Zagreb	24.034.000,00
	IGH d.d., Zagreb	19.825.000,00
	Viadukt d.d., Zagreb	15.800.177,18
	Viadukt d.d., Zagreb	15.800.177,18
	Cesta Varaždin d.d., Varaždin,	9.802.553,32
	Cesta d.o.o., Pula	9.761.544,10
	Hidroelektra niskogradnja d.d., Zagreb,	9.419.576,29
	Elektrocentar Petek d.o.o., Ivanić Grad	7.827.676,79
	Dalekovod d.d., Zagreb,	7.660.382,96
	GP Krk d.d., Krk	7.595.122,29
INA – INDUSTRIJA NAFTE d.d.,	Sumitomo Corporation Europe Ltd., U.K.	24.339.322,56
	Sumitomo Corporation Europe Ltd., U.K.	14.903.024,96
	Grace GmbH & C.KG, Germany	13.476.712,50
	Voestalpine Tubulars GmbH, Austria	12.943.630,00
	ZM – Montag d.o.o., Zagreb	11.713.120,54

Contracting authority	Bidder	Contract value
INA – INDUSTRIJA NAFTE	Valjaonica cijevi Sisak d.o.o., Sisak	11.453.065,35
	Propan oprema, Ježdovec	9.410.716,00
	Voestalpine Tubulars GmbH, Austria	8.481.198,40
	Meteor d.d., Đakovo	7.073.500,00
	Mi Swaco Handels GMBH, Austria	6.535.116,22
HRVATSKE ŠUME	INA, d.d., Zagreb,	55.041.465,00
	Erste&Steiermärkische S-leasing d.o.o., Zagreb	50.883.012,54
	A. B. Petrol d.o.o., Sesevski Kraljevec	22.204.096,06
	King ICT d.o.o., Zagreb	4.497.725,06
	INA – Industrija nafte d.d., Zagreb,	4.244.920,00
	P.Z. Auto d.o.o., Velika Gorica,.	2.743.874,00
	RAN, d.o.o. Šibenik	2.401.395,86
	King – ICT, d.o.o., Zagreb,	1.848.799,44
	Exportdrvo d.d., Zagreb,	1.750.000,00
	Hortina d.o.o., Zagreb	1.604.575,00
MINISTARSTVO ZDRAVSTVA I SOCIJALNE SKRBI	Zagorje–Tehnobeton d.d., Varaždin	119.496.033,25
	Elektrometal d.d. Bjelovar	28.861.779,45
	Maniva d.o.o. za trgovinu i graditeljstvo, Pakrac	24.833.845,30
	Građevinarstvo vl. Sveti Ivan Zelina	20.789.210,66
	Funda d.o.o. za graditeljstvo, trgovinu i usluge, Zaprešić,	14.984.400,00
	Eurogast, d.o.o. Sv. Nedelja,	12.951.025,00
	Medix – Ray d.o.o., Zagreb	10.808.595,42
	Siemens d.d. za elektrotehniku,	9.663.010,00
	Siemens d.d., za elektroniku, Zagreb,	9.440.360,00
	Hidromont d.o.o. Vukovar,	9.068.276,75
MINISTARSTVO MORA, TURIZMA, PROMETA I RAZVITKA	All bidders who accepted price of 88.240,62 HRK/ per set (16 bidders)	88.240.620,00
	All bidders who accepted price of 82.682,17 HRK/ per set (16 bidders)	82.682.170,00
	All bidders who accepted price of 93.900,10 HRK/ per set (5 bidders)	46.950.050,00
	All bidders who accepted price of 12.686,80 HRK/ per set (5 bidders)	44.403.800,00
	Konstruktor-inženjering, Split	15.821.165,02
	Progres, Beli Manastir	15.214.920,86
	GP Dubrovnik, Dubrovnik	13.932.852,95
	Projektgradnja, Slavonski Brod	12.360.054,85
	Čvor, Vinkovci	11.889.367,77
	Projektgradnja, Slavonski Brod	10.961.942,12

Contracting authority	Bidder	Contract value
PLINACRO d.o.o.	Monter – strojarske montaže d.d., Zagreb	438.816.004,00
	Monter – strojarske montaže d.d., 10 000 Zagreb	155.195.875,44
	JV Habau-Ghizzon, Hoch und Tiefbaugesellschaft m.b.H., Greiner Strasse 63 4320 Perg, Austria – Ghizzoni S.p.A., Via Meucci N.4, 43010 Vidalenzo di Polesine (PR) – Italy	104.445.363,00
	Poslovna udruga monter strojarske montaže, G. Zagreb i Enikon, ZGB 2 – 6, i STSI, ZGB i Monting-Pim, D. Selo i ZM-Montag, ZGB i Montmontaža, ZGB i Konstruktor inženjering, Split	98.151.692,62
	JV Habau-, Hoch und Tiefbaugesellschaft m.b.H., Greiner Strasse 63 4320 Perg, Austria; Ghizzoni S.p.A. Via Meucci N.4, 43010 Vidalenzo di Polesine (PR) – Italy	93.013.991,28
	JV HABAU-,Hoch und Tiefbaugesellschaft m.b.H., Greiner Strasse 63 4320 Perg, Austria- Ghizzoni S.p.A.Via Meucci N.4, 43010 Vidalenzo di Polesine (PR) – Italy	50.061.281,14
	Monter – strojarske montaže d.d., Zagreb	49.994.256,54
	Telefon gradnja d.o.o., Sveta Nedelja	29.999.499,97
	Umran Celik Boru Sanayii A.S. Meclisi Mebusan Cad. No. 85/5 Salipazari, 34427 Istanbul – Turkey	23.337.681,86
	Monter-strojarske montaže d.d., Zagreb	13.854.351,80
KLINIČKI BOLNIČKI CENTAR RIJEKA	Sanyko d.o.o.	28.926.300,00
	Medic d.o.o.	11.509.612,00
	Sanyko d.o.o.	6.480.099,40
	Johnson&Johnson d.o.o.	6.473.000,00
	Mollier d.o.o.	1.870.000,00
	A&B d.o.o., Zagreb	1.834.909,20
	Montkemija d.o.o., Bakar	1.666.496,00
	Medical Intertrade d.o.o.	1.655.000,00
	Sanyko d.o.o.	1.536.494,76
Zidar d.o.o.	1.455.727,60	
HRVATSKE VODE	Brana d.o.o., Virovitica	545.274.143,00
	Vodoprivreda Vinkovci d.d., Vinkovci	11.142.963,30
	Pružne građevine d.o.o., Zagreb,	5.553.139,72
	Lakolit d.o.o., Osijek	5.330.446,60
	Lakolit d.o.o., Osijek	5.330.446,60
	Vodoprivredno-projektni biro d.d.	3.950.000,00
	Prirodoslovno-matematički fakultet, Sveučilišta u Zagrebu and Elektroprojektnom d.d., Zagreb	3.619.000,00
	VPB d.d.	2.300.000,00
	Geokon-Zagreb d.o.o.	2.232.307,00
	IGH d.d., Zavod za hidrotehniku	2.146.000,00

Contracting authority	Bidder	Contract value
MINISTARSTVO UNUTARNJIH POSLOVA	Algros d.o.o., Zagreb	2.045.005,00
	Prizma d.o.o., Zagreb	1.283.880,00
	Podravka	673.724,00
	Udruga Sportske igre mladih, Split	400.000,00
	Zvijezda	349.925,00
	T.IN.US-GM, Velika Gorica	325.402,00
	Dr. Škobić	313.550,00
	Medika d.o.o., Zagreb	299.181,82
	Premium Zagreb	255.145,00
	Mesna industrija – Vajda	226.258,50
GRAD RIJEKA	Strabag d.o.o. Zagreb, Strabag AG-Spittal/Drau Austrija i GP Krk d.d. Krk	133.668.103,05
	Grading kuk d.d., Buzet, a 9	3.633.369,90
	IGH d.d., PC Rijeka	2.980.000,00
	Protect d.o.o.	2.865.280,00
	GP Građeving-RI	2.131.926,58
	GP Krk d.d., Krk,	2.064.320,15
	Dezinsekcija d.o.o., Rijeka,	1.790.665,56
	i4next Croatia d.o.o. – Infosistem d.d.	1.673.790,72
	Infosistem d.d., Zagreb	1.442.040,00
	i4next Croatia d.o.o. – RI-ing d.o.o.	1.375.437,40
MINISTARSTVO ZNANOSTI, OBRAZOVANJA I ŠPORTA	Međimurje-Inženjering, Čakovec	17.550.474,70
	Školski servis, Zagreb	5.271.622,65
	»Školski servis«, Zagreb	4.441.629,81
	»Watmont«, Vinkovci	2.580.618,09
	Brid, Čakovec	1.419.948,42
	Stil 2000 d.o.o., Zagreb	1.405.505,51
	»Kogam«, Varaždin,	1.373.223,46
	Građevinski obrt Građevno Zec	777.014,91
	M.I.G., Čakovec, Zrinsko–frankopanska 12b	159.000,00
HRVATSKI CENTAR ZA RAZMINIRANJE	MKA*Deming d.o.o., Čakovec	7.007.399,80
	MKA*Deming d.o.o., Čakovec	6.326.813,15
	Mustela d.o.o., Zagreb	5.906.791,00
	Heksogen d.o.o., Dubrovnik	5.305.282,50
	DOK – ING razminiranje d.o.o., Zagreb (vodeći partner)	4.499.126,50
	Mungos d.o.o., Zagreb	3.133.526,50
	Terrafirma d.o.o., Zagreb	3.087.846,75
	Geofoto d.o.o., Zagreb	2.688.000,00
	Mungos d.o.o., Zagreb	2.579.200,65
Rumital d.o.o.	2.560.560,75	

Contracting authority	Bidder	Contract value
KLINIČKI BOLNIČKI CENTAR ZAGREB	H.K.O. d.o.o.	31.118.513,21
	Medical Intertrade d.o.o.	6.764.070,00
	Medical Intertrade d.o.o.	4.011.986,79
	Medical Intertrade d.o.o.	2.949.800,00
	Messer Croatia plin d.o.o.	2.269.926,36
	Medical intertrade d.o.o.	2.016.293,66
	Drager medical Croatia d.o.o.	2.003.751,54
	Medic d.o.o.	1.852.375,00
	Johnson & Johnson S.E. d.o.o.	1.846.859,64
Šuma-ogrijev d.o.o.	1.350.500,00	
HRVATSKA POŠTA	King ICT d.o.o., Zagreb	26.309.459,73
	Hypo-leasing Kroatien d.o.o.	12.510.788,99
	Locat leasing Croatia d.o.o.	9.773.802,00
	P.Z.AUTO d.o.o., Velika Gorica	7.000.000,00
	Hypo-leasing Kroatien d.o.o.	6.778.681,52
	Narodne novine d.d., Zagreb	5.015.277,46
	Raiffeisen leasing d.o.o.	4.999.695,60
	Konfeks d.o.o., Zagreb	3.860.122,00
	Konfeks d.o.o., Zagreb	3.205.581,00
	INA d.d.	1.658.150,00

Table 15

5.2. Direct dealing in a negotiating procurement procedure

According to the Amendments to the Public Procurement Act since October 1 2005 all direct negotiations in the negotiated procedure should be made public in the Public Procurement Bulletin, Narodne novine, by using the form NAB44.

The total number of NAB 44 notices in 2006 in the Public Procurement Bulletin was 3382; out of which in 2963 notices, values were published in HRK, 331 in other currencies, in 19 there were prices per unit (from 883,87 to 6,04 HRK) and 69 of notices did not contain the value.

Negotiated procedure in 2006. – notices in the Public Procurement Bulletin			
<i>Number of NAB 44 notices</i>	<i>Value from the notice</i>	<i>Currency</i>	<i>Amount in HRK</i>
2963	5.768.730.519,33	HRK	5.768.730.519,33
3	133.498,00	AUD	588.390,97
4	844.646,80	CHF	3.861.090,00
232	410.565.094,98	EUR	3.015.633.878,40
9	400.834,15	GBP	4.386.411,48
1	960.000,00	NOK	854.804,16
2	790.785,00	SEK	641.725,19
80	53.178.189,82	USD	296.649.267,27
3245			9.091.346.086,80

Table 16

Comparison of data from the reports submitted directly to the PPO reveals a discrepancy in regard to the number and the value of the contracts concluded in direct dealing in a negotiating procedure. This discrepancy occurs because the date of publishing may refer to 2005 or 2007 as well as due to the negligence in submitting the forms or reports. This is particularly true in relation to the above threshold procurement.

Discrepancies are expected with contracts below the threshold (below 200.000,00 HRK) because in the form NAB 44 , contracting authorities have to publish only contracts for additional goods, services or works, while the reports include all contracts concluded in direct dealing according to The Regulation on Procurement Procedures of Goods, Work and Services of Lesser Value.

NEGOTIATING PROCEDURE - COMPARISON				
Value category	Notices in the Public Procurement Bulletin		Reports	
	Number of notices	Value from notices	Number of contracts	Value of contracts
20.000.00 - 200.000,00 HRK	943	78.457.950,01	8627	416.980.958,32
200.000.00 -1.460.000,00 HRK	1674	947.174.717,87	2151	1.614.028.960,16
Above 1.460.000,00 HRK	628	8.065.713.418,92	529	5.603.298.037,44
TOTAL	3245	9.091.346.086,80	11307	7.634.307.955,92

Table 17

The following table contains the list of the largest contracts concluded in direct dealing in a negotiating procedure in 2006, according to the notices published in Narodne novine. Contracts concluded in other currencies are shown in HRK and have been calculated according to the middle exchange rate.

LARGEST CONTRACTS CONCLUDED IN DIRECT DEALING IN A NEGOTIATING PROCEDURE, PUBLISHED IN PUBLIC PROCUREMENT BULLETIN⁸					
No	CONTRACTING AUTHORITY⁹	BIDDER	Value of public procurement (VAT excluded)	Contract in other currency	Currency
1	HRVATSKE AUTOCESTE d.o.o.	Zajednički ponuditelj: Privredna banka Zagreb d.d. i Zagrebačka banka	1.167.688.614,07	158.975.593,88	EUR
2	HRVATSKE AUTOCESTE d.o.o.	zajednički ponuditelj: Privredna banka Zagreb d.d. i Zagrebačka banka	734.698.477,45	100.025.919,04	EUR
3	HRVATSKE AUTOCESTE d.o.o.	zajednički ponuditelj: Privredna banka Zagreb d.d. i Zagrebačka banka	574.225.123,51	78.178.188,03	EUR
4	HRVATSKE ŽELJEZNICE d.o.o.	Konzorcij Dalekovod d.d., Zagreb i Končar – KET d.d., Zagreb	498.972.480,47		HRK
5	HEP – PROIZVODNJA d.o.o.	Konzorcij Končar-Inženjering za energetiku i transport d.d., Ingra d.	443.980.971,00		HRK

⁸ Source: Narodne novine, Public Procurement Bulletin, 2006

⁹ Croatian Motorways (1-3), Croatian Railways, (4,10,26,27,28) Croatian Electricity Company, (No 5,7,8,20,24, 40) Central State Administrative Office for e-Croatia, (6), Water Management Company (9), INA – oil company (11,12,16,21,22,29,30,32,35), Croatian forests (13), Waste management (14), Rijeka transport company (15), City of Osijek (17), General hospital of Šibenik Knin county, (18) City of Zagreb (19, 31), Ministry of interior (23), Zagreb Utility management (25,33,39), Pula water Management (36), Ministry of health and social welfare (37), City of Gospić, (38)

6	SREDIŠNJI DRŽAVNI URED ZA e- HRVATSKU	Agencija za podršku informativnim sustavima i informativnim tehnologijama	380.216.000,00		HRK
7	HEP – PROIZVODNJA d.o.o.	Končar – Generatori i motori d.d.,	256.319.308,00		HRK
8	HEP – PROIZVODNJA d.o.o.	General Electric International Inc. & GE Energy Parts Inc., DeActare,	225.700.000,00		HRK
9	ZAGREBAČKE OTPADNE VODE,	SHW/RWE Umwelt Aqua vodogradnja	154.348.063,12	21.013.800,00	EUR
10	HŽ – HRVATSKE ŽELJEZNICE d.o.o.	TŽV Gredelj d.o.o.,	85.452.544,40		HRK
11	INA – INDUSTRIJA NAFTE	Bidder from 2005	75.000.000,00		HRK
12	INA – INDUSTRIJA NAFTE	STSI Integrirani tehnički servisi d.o.o.,	63.500.820,46		HRK
13	HRVATSKE ŠUME	INA – Industrija nafte,	55.041.465,00		HRK
14	ČISTOĆA d.o.o.	Zagrebačka banka d.d.,	49.727.253,68		HRK
15	RIJEKA PROMET d.o.o.	Hypo-Leasing Kroatien d.o.o.,	45.855.258,74		HRK
16	INA – INDUSTRIJA NAFTE	CROSCO d.o.o.,	44.627.208,00	8.000.000,00	USD
17	GRAD OSIJEK, Gradsko poglavarstvo	Zavod za javno zdravstvo Osječko-baranjske županije	44.400.000,00		HRK
18	OPĆA BOLNICA ŠIBENSKO- HRKINSKE ŽUPANIJE	OTP banka Hrvatska dioničko društvo,	39.584.999,72		HRK
19	GRAD ZAGREB	Narodne novine d.d.,	39.457.879,44		HRK
20	HEP – PROIZVODNJA	Siemens d.d.,	39.310.700,00		HRK
21	INA – INDUSTRIJA NAFTE	CROSCO d.o.o.,	39.048.807,00	7.000.000,00	USD
22	INA – INDUSTRIJA NAFTE d.d. Zagreb, Sektor nabave	Croscos d.o.o.,	39.048.807,00	7.000.000,00	USD
23	MINISTARSTVO UNUTARNJIH POSLOVA	INA d.d., Zagreb	37.800.000,00		HRK

24	HRVATSKA ELEKTROPRIVREDA d.d., Sektor za poslovnu informatiku	HT – Hrvatske telekomunikacije d.d., Sektor za prodaju ključnim koris	36.125.062,80		HRK
25	GRADSKO KOMUNALNO GOSPODARSTVO d.o.o.	Hypo-Leasing Kroatien, Zagreb	33.322.842,89		HRK
26	HŽ – HRVATSKE ŽELJEZNICE	Tifon d.o.o.,	32.519.941,60		HRK
27	HRVATSKE ŽELJEZNICE.	Remont i održavanje pruga d.o.o.,	26.328.627,60		HRK
28	HŽ – HRVATSKE ŽELJEZNICE	Končar Elektronika i informatika, d.o.o.,	25.844.738,20		HRK
29	INA – INDUSTRIJA NAFTE d.d. Zagreb, Sektor nabave	ponuditelji s kojima je sklopljen ugovor za 2005. godinu	25.000.000,00		HRK
30	INA – INDUSTRIJA NAFTE d.d	IBM Hrvatska d.o.o.,	24.088.724,34	3.279.572,32	EUR
31	GRAD ZAGREB	GIP Pionir d.o.o.,	22.886.617,89		HRK
32	INA – INDUSTRIJA NAFTE d.d. Zagreb, Sektor nabave	Emec International, Egypt, Syria BranchDamascus, Malki, Bezem Street	22.313.604,00	4.000.000,00	USD
33	GRADSKO KOMUNALNO GOSPODARSTVO d.o.o.	ZANE – Zagreb nekretnine d.o.o., Nova ves 17,	22.000.000,00		HRK
34	HRVATSKE ŠUME, d.o.o.	Croatia leasing d.o.o.,	21.950.000,00		HRK
35	INA – INDUSTRIJA NAFTE d.d., Sektor nabave	Crosco d.o.o., Ul. grada Vukovara 18, 10 000 Zagreb	21.755.763,90	3.900.000,00	USD
36	VODOVOD PULA d.o.o. za skupljanje, pročišćavanje i distribuciju vode	Zagrebačka banka d.d., Sektor poslovnog bankarstva PC Istra i Primorj	21.318.812,11		HRK
37	MINISTARSTVO ZDRAVSTVA I SOCIJALNE SKRBI	Građevinarstvo, vl. Mijo Stipić,	20.789.210,66		HRK
38	GRAD GOSPIĆ	Građevinsko poduzeće Tehnika d.d.,	19.961.000,00		HRK
39	GRADSKO KOMUNALNO GOSPODARSTVO d.o.o.	Institut građevinarstva Hrvatske,	19.800.000,00		HRK
40	HRVATSKA ELEKTROPRIVREDA d.d.,	T Mobile Hrvatska d.o.o, Ulica grada Vukovara 23,	19.570.254,76		HRK

Table 18

6. Conclusion

The main objective of this analysis is to point out numerical indicators related to the public procurement in the Republic of Croatia, give an overview of the changes in relation to 2005, and provide a comparison between the data in the submitted reports and those found in the Public Procurement Bulletin. Besides, the whole process of gathering reports from the entities obliged to adhere to the Public Procurement Act has contributed to the raising of the awareness of the importance of the precision involved in the process of registering and submitting of reports and has helped resolve some issues such as how to report about contracts concluded by groups.

Moreover collecting reports by electronic means has been welcomed by the entities obliged to adhere to the Public Procurement Act as it has led to the reduction of the amount of paper reports. It has also made a shift toward a new, faster and modern way of collecting data on public procurement which will be made available in the new Electronic Bulletin for Public Procurement. With regard to that, additional instructions and education of the adherents to the Public Procurement Act will be needed.

In conclusion, the enactment of the new Public Procurement Act and the application of the new Electronic Bulletin for Public Procurement will improve statistical analysis as all notices will be automatically recorded and correlated, thus contributing to the effectiveness of the public procurement system.

Zagreb, June 4 2007

Mato Regvar

Head of Public Procurement Office

Annex: Summary report

TABLE 1 Procurement between 20.000,00 and 200.000,00 HRK – low value procurement

Object of procurement	TYPE OF PROCEDURE						TOTAL	
	OPEN		RESTRICTED		NEGOTIATING			
	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)
Goods	3157	233.775.949,48	12418	1.125.812.357,62	3826	172.240.961,46	19401	1.531.829.268,56
Services	1636	133.846.115,78	7890	802.620.119,39	3594	149.751.423,47	13120	1.086.217.658,64
Works	1601	160.620.249,99	8015	965.520.474,93	1207	94.988.573,39	10823	1.221.129.298,31
TOTAL	6394	528.242.315,25	28323	2.893.952.951,94	8627	416.980.958,32	43344	3.839.176.225,51

TABLE 2 Procurement between 200.000,00 and 1.460.000,00 HRK (200.000,00 EUR) for goods and services and 200.000 and 36.500.000,00 HRK (5.000.000,00 EUR) for works

Object of procurement	TYPE OF PROCEDURE						TOTAL	
	OPEN		RESTRICTED		NEGOTIATING			
	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)
Goods	3800	1.567.029.392,54	47	9.134.079,24	767	366.568.799,45	4614	1.942.732.271,23
Services	1267	616.119.015,35	89	43.158.253,64	794	378.108.253,68	2150	1.037.385.522,67
Works	3347	5.614.847.941,72	141	120.943.855,79	590	869.351.907,03	4078	6.605.143.704,54
TOTAL	8414	7.797.996.349,61	277	173.236.188,67	2151	1.614.028.960,16	10842	9.585.261.498,44

TABLE 3 Procurement above 1.460.000,00 HRK (200.000,00 EUR) for goods and services and 36.500.000,00 HRK (5.000.000,00 EUR) for works

Object of procurement	TYPE OF PROCEDURE						TOTAL	
	OPEN		RESTRICTED		NEGOTIATING			
	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)
Goods	955	3.379.309.654	9	11.752.672,24	310	1.406.203.094,98	1274	4.797.265.420,92
Services	266	3.107.896.629	18	56.463.702,26	208	3.532.844.144,35	492	6.697.204.475,85
Works	53	3.842.306.100	22	58.214.519,98	11	664.250.798,11	86	4.564.771.418,20
TOTAL	1247	10.329.512.383	49	126.430.894,48	529	5.603.298.037,44	1852	16.059.241.314,97

TOTAL

Object of procurement	TYPE OF PROCEDURE						TOTAL	
	OPEN		RESTRICTED		NEGOTIATING			
	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)	Number of concluded contracts	Amount in HRK (VAT excluded)
Goods	7912	5.180.114.995,72	12474	1.146.699.109,10	4903	1.945.012.855,89	25289	8.271.826.960,71
Services	3169	3.857.861.760,37	7997	902.242.075,29	4596	4.060.703.821,50	15762	8.820.807.657,16
Works	5001	9.617.774.291,82	8178	1.144.678.850,70	1808	1.628.591.278,53	14987	12.391.044.421,05
TOTAL	16055	18.655.751.047,91	28649	3.193.620.035,09	11307	7.634.307.955,92	56038	29.483.679.038,92